



Suggested Questions to Ask When Interviewing Real Estate Agents

How long have you been selling real estate?

How many homes have you sold this year?

How many homes have you sold in my area?

Do you work in another part-time or full-time position?

What do you know about my area?

What educational designations have you earned?

What is your average DOM (Days On the Market) versus the market?

What was your average sale-to-list price last year versus the market?

How do you plan to find a buyer for my home?

Do you mail flyers of my home to other agents? How many?

Please show some samples of your property brochures and marketing pieces.

How will showings be scheduled for my home?

*How do you communicate with sellers?
(Do you provide a written report?)*

If I list my home with you, when would the marketing begin?

May I see your mission statement?

