

**SELLER FIRST INTERVIEW QUESTIONS**

**Sellers's Name:** \_\_\_\_\_  
**Date:** \_\_\_\_\_ **Phone (1):** \_\_\_\_\_ **Phone (2):** \_\_\_\_\_  
**Address:** \_\_\_\_\_  
**Email:** \_\_\_\_\_

Question	Answer
1. Are you working with another agent/broker?/ Who?	
2. Have you already found another home to buy?	
3. How many bedrooms/ bathrooms/ Sq. Ft.?	
4. Is there a date you must have your home sold by?	
5. What is the anticipated sales price? Profit?	
6. What are your main reasons for selling?	
7. What is it you like about your home?	_____ _____
8. What is it you dislike about your home?	_____ _____
9. What are your expectations from your listing agent?	_____ _____
10. What's more important to you- the time it takes to sell your home or the price?	
11. Have you ever sold a home before?	
12. Are you willing to let Joa Realty make staging suggestions for marketability?	
13. Special features about this property?	_____ _____
14. What are the best times for your property to be shown?	
<b>Summary:</b>	<b>Comments/ Issues:</b>
Sale Price \$ _____ to \$ _____ Anticipated Profit \$ _____ to \$ _____ Bedrooms _____ Baths _____ Sq Ft. _____ Special Features _____ Sold Date By _____	