



# What Constitutes a Good Referral to:

\_\_\_\_\_

NAME

1. The following describes the type of product(s) or service(s) I offer: \_\_\_\_\_

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2. Examples of qualified referrals for me would be: \_\_\_\_\_

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3. Examples of referrals that are NOT what I need are: \_\_\_\_\_

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4. The following scenario describes the perfect referral for me: \_\_\_\_\_

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5. Miscellaneous information: \_\_\_\_\_

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