

William Paul Ent. Inc.
Adaptive living Solutions
PO Box 2411 • Syracuse , NY 13220

Phone 585-329-9916

E-mail fred.diguisepp@gmail.com

Dear Sir or Madam,

My name is Fred DiGuiseppe and I am a certified patient lift specialist with William Paul Enterprises. We are a full-service vendor/installer of ceiling mounted and floor personal lifting systems for individuals with limited mobility or non-ambulatory conditions. To date we have installed multiple lifting systems for several state and voluntary operated day and residential agencies throughout New York State.

Shortly after installation, these agencies have evidenced a significant reduction in, or elimination of, workman's compensation cases historically due to manual lift injuries. In addition, overtime costs due to mandatory coverage needs have also declined. Furthermore, overhead lift systems can be installed in any room regardless of size or location.

The services we offer include

- No cost work site assessment
- Design and layout to meet your needs
- Installation to manufacturer specifications, buy factory trained installers.
- Staff training on the proper use of lift equipment
- Local ceiling lift specialist to handle maintenance and repairs in a timely fashion

I have enclosed brochures for one of the product lines we carry. If you have any questions or would like information on other lines we carry, please do not hesitate to call or email me at the address above. Thank you for your consideration.

Sincerely,

Fred DiGuiseppe CPLS