

## **100 Club Membership Application (rev 5.17.2009)**

It is hereby agreed by and between \_\_\_\_\_ hereinafter referred to as **member** and **The Results Group**, hereinafter referred to as **TRG** that in exchange for 12 months of 100 Club membership, **member** agrees to pay to TRG \$100/mo on or before the first of each month. **Member** DOES / DOES NOT elect to pay \$1000.00 as full and complete payment for the year in advance. Upon receipt of payment **TRG** will provide **member** with access codes and information for ALL of the programs listed below.

**Helping Sellers calls** (30min/call 3+ calls each month) these group participation calls will focus on how to best help sellers in the current market. This program is designed to develop both skills and creativity within your business. Calls are designed for real estate industry and related professionals. Participation is highly encouraged.

**Helping Buyers calls** (30 min/call 3+ calls each month) these group participation calls will focus on how to best help buyers in the current market. This program is designed to develop both skills and creativity within your business. Calls are designed for real estate industry and related professionals. Participation is highly encouraged.

**Real Estate Investing for Long term Wealth** (30 min/call 3+ calls each month) These group participation calls will focus on building real wealth through long term real estate acquisition for cash flow and are designed to benefit true investors (not flippers, speculators or gamblers) and the agents who intend to assist these investors. This program is designed to develop both skills and creativity within your business. Participation is highly encouraged

**Effective Communication Through Questions – The Socratic method and more.** (30 min/call 3+ calls each month) these group participation calls will focus on improving communication in all areas of your business and life. More effective communication leads to improved relationships, increased results, fewer objections and a greater sense of confidence through contribution. This program is designed to develop both skills and creativity within your business. Participation is highly encouraged.

Additionally, member shall have access to any and all discounts, and additional offerings by or through parties affiliated with TRG including but not limited to:

**Lead generation services:** TRG and/or its affiliates have developed a series of systems and sources for generating motivated buyer and seller leads across the United States. Said leads will be placed with 100 Club Members (details available upon request. )

