

# Arizona HPBA NEWSLETTER

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## President's News

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### Upcoming Events

- ◆ HPBA Board Meeting June 17
- ◆ Annual Event July 30 - Aug. 1
- ◆ AHPBA Board Meeting Aug. 1

Wow - how about this weather? So far, 2010 has been one of the coolest and wettest seasons we've seen in quite some time. I hope it has been kind to your businesses.

I'd like to extend a warm welcome to our new members, and congratulations to those who chose to participate in the NFI Training classes held at the end of April! I'm encouraged to see businesses invest in themselves with confidence in the midst of difficult market conditions. I commend you for your leadership.

Another opportunity to invest in your business is coming July 30<sup>th</sup> - August 1<sup>st</sup>, AHPBA Annual Conference is scheduled and filled with relevant classes discussing RRP rules to seminars from Tom Pugh and Kristi Long. The Sedona

backdrop will allow for some relaxation as well!

Hope to see you all there!

Cory Church

President

AHPBA

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## HPBA News

The 2010 EXPO has come and gone. There were a lot of new presenters there, even more presenters there than was in Reno in 2009. The bad part was that the floor space rental was down about 20%. Attendance was about the same as Reno which was good. HPBA gets the majority of their income from the EXPO, and some of that is passed on to the local affiliates such as the AHPBA to help us provide you, the members, benefits that include things as lower cost NFI certification programs, and the wonderful annual event every year. Because of the lower square footage rental this year at EXPO, and with the

HPBA Board pushing for a balanced budget; HPBA which had already decreased its budget this year, had to make more budget cuts including laying off four people.

There is also a big push to increase affiliate excellence programs where Bob Hill is involved as a member of the HPBA Affiliate Relations Committee.

Read about NSPS and the DOE rule to see other things the HPBA is doing for us as members.

## ANNUAL EVENT SPONSORS

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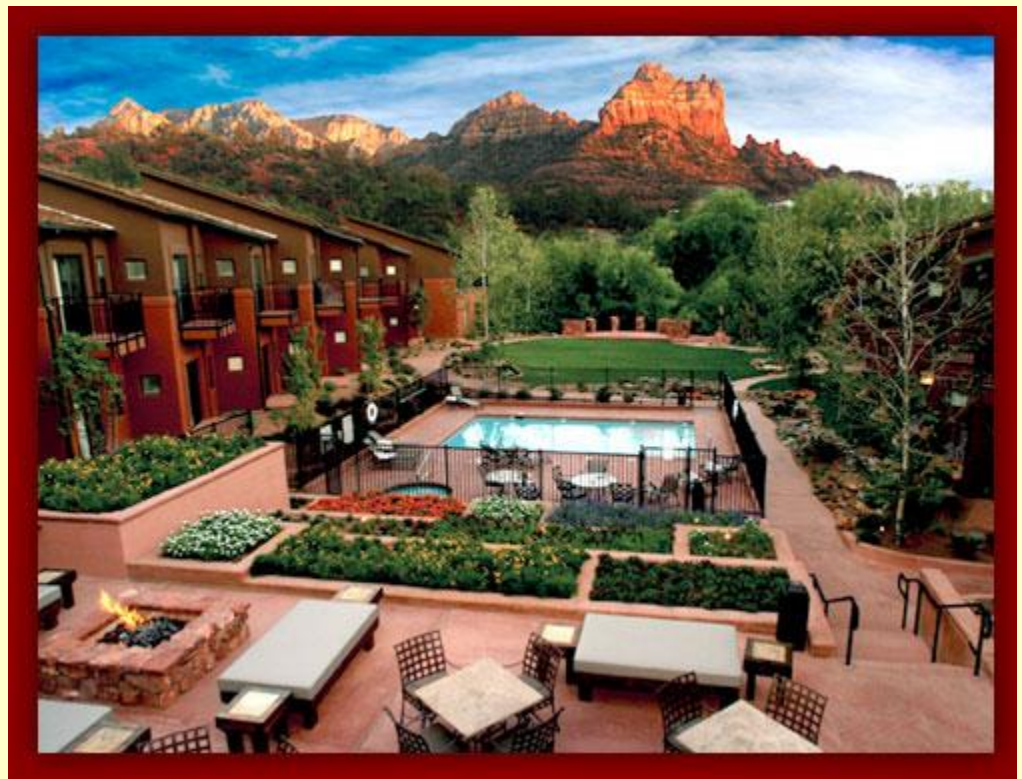
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## Annual Event News

The picture below is a great example of the beauty of the Red Rocks of Sedona, and that is where we are holding our Annual Event. The Amara Resort & Spa will be the site of our annual get together. We will have a reception Friday night, a lunch on Saturday, a dinner Saturday night with some education thrown in for good measure. Tom Pugh, Bill Lentz, and Kristi Long will headline our group of speakers, and

will be talking about sales and customer service. There will also be some information presented on the new EPA RRP rule that could affect you, plus an update on the Clean Heat Exchange stove change out program. Please come and enjoy the beauty of the area, and get together with friends and some vendors too. See list of sponsors so far at the end of this newsletters. Look for your copy of the invitation which will arrive soon.



**“Welcome to Sedona,  
Let Us Inspire You”**

## Clean Heat Exchange

The Clean Heat Exchange is about ready to kick off in the counties of Apache and Navajo of Eastern Arizona. This stove change out will target all non-EPA Certified wood stoves/inserts and coal stoves, to be replaced by new EPA Certified wood stoves/inserts, or by Pellet or Gas stoves/inserts. There will be rebates for the home owner. The amount will be determined by which unit is installed, and the amounts are still to be determined, but there will be a low income rebate of \$3000.00 per

new unit installed. The new units have to be installed by a NFI Certified Specialist, and the units removed have to be recycled, and cannot be resold. This program will be run by the American Lung Association (ALA) with funds provided by the Salt River Project. The ALA will be contacting retailers in the area of the exchange in the near future. Check out the Clean Heat Exchange website: [http://www.lungarizona.org/north/clean\\_exchange.htm](http://www.lungarizona.org/north/clean_exchange.htm)

## RRP Update

The new EPA rule concerning Renovation, Repair, and Painting has taken effect as of April 22, 2010. If you are working on a pre-1978 home that has lead-based paint in the area you are working and you are disturbing more than 6 square feet of interior wall space or 20' square of exterior wall space; then you need to be following this rule. Also the square footage rule does come into play if you are removing a window.

If you feel you may fall into that category, then you as a firm need to get certified with EPA, and have someone that works for you become a Certified Lead Renovator. You can find out more information at [www.epa.gov/lead](http://www.epa.gov/lead).

You can also contact me for more information at [LGrogan@cox.net](mailto:LGrogan@cox.net), or call me at 480-772-2169.

## DOE Final Rule

On April 16, 2010 the US Department of Energy (DOE) issued a final rule that regulates the energy efficiency of residential heaters, residential water heaters, pool heaters, and other gas appliances. HPBA has filed comments and participated in the rulemaking process since 2007. This rule sets efficiency minimums that must be in place in new products sold as of June 2013. According to the HPBA, the DOE is regulating gas hearth products, and doing so more expansively than we think is appropriate (or legal). HPBA has begun looking into challenging this rule in court.

This rule will basically eliminate decorative gas appliances by putting a limit on the Btu input of them to 9000 Btus, roughly the same as a burner on a

gas range. It will make all heater rated units meet an AFUE rating, but how that testing is done is still to be determined.

Along with this fight, HPBA has been involved in the ongoing EPA NSPS, New Source Performance Standards for solid-fuel appliances, and has been working with the EPA to keep these new measures from becoming too stringent which could force many manufacturers out of business. Having the HPBA there to work with EPA is one of the primary benefits that belonging to our association can do for its members.

Remember the association is here for you. Please contact us for anything that you feel we can help you with.





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## Education Update

We just concluded two NFI review classes and exams for Gas Certification and Wood Burning Certification. We held the gas class at the Southwest Gas building in Tempe on April 28 and had 6 students. We held the wood burning class in Show Low and had 6 students there too. The AHPBA will try and sponsor more classes later in the year for gas, wood burning, and pellet at a rate that will be less than you can order

the manual and exam on-line for, and we will do a review class too, but we need at least 5 students to make it worthwhile. This is one of the benefits of being a member with the AHPBA.

We are also in the process of trying to get someone certified to do training on the new EPA RRP rule. Hopefully we will know something soon.

If there is anything on the educational front that you can think of that the

## Membership Update

Our membership this year is the lowest that it has been in many years. The economy is a big part of that fact. We have loss members due to store closings, and the fact that others can't afford to become members. If there is anything the AHPBA can do help you as member, please let someone on the board know. Most of our income comes from membership dues and from HPBA EXPO money from which we get paid based on the number of members. We need to increase our membership so we can be of service to our members.

Please let us know if there is anything that you can think of to help us increase our membership. Please also refer us to any our retailers, distributors, manufacturer representatives, or anyone else that you think could be a member of our group.

Next year the HPBA EXPO will be held in Salt Lake City, Utah. Let's get our membership numbers up. Please refer any interest parties to me at [LGrogan@cox.net](mailto:LGrogan@cox.net) or call me at 480-772-2169.

We're on the Web!  
[Azhpba.org](http://Azhpba.org)

Please see the list of sponsors for the AHPBA 2010 Annual Event in Sedona, AZ. Please take the time to thank them if you see them or talk to them. Please come to our event to say thank you in person. We look forward to seeing you there, members and sponsors.

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