

Dan Dobski
CONNEXION
353 N HASTINGS DR
BUFFALO GROVE, IL 60089

February 4, 2011

Subject: April 4, 2011 Price Adjustment

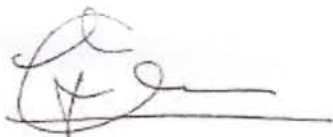
To our Valued Customers:

Due to escalating prices of raw materials ERICO will increase list pricing on CADDY® products in the USA by an average of 6% effective April 4, 2011. This increase will apply to all blanket, contract and net price agreements. For your convenience new list price sheets are available for download on the ERICO website (www.erico.com).

Orders received before midnight April 3, 2011 will be invoiced at the pre-price increase levels. We reserve the right to reduce requested order quantities based upon prior purchase history or product availability. Orders placed prior to the increase for shipments in the future will be reviewed for possible price escalation.

Due to the volatility of raw material costs and availability, we reserve the right to adjust price, quantity or shipping dates of your order. We will notify you of any adjustments prior to shipment. Should you have any questions, please contact your ERICO Manufacturers' Representative or your ERICO Regional Sales Manager.

Thank you for your continued support,



Frank Oerlemans
Vice President, Product Management - CADDY

cc: ERICO Manufacturers' Representatives
ERICO Customer Service Representatives
ERICO Regional Sales Managers