



1300 South Wolf Road
Des Plaines, Illinois 60018
Phone: 847-827-9880 Fax: 847-827-2925

Bulletin #1505

July 21, 2011

TO: Juno Lighting Group Distributors

SUBJECT: **Price Increase Announcement**

Due to the impact of a continuing trend in rising raw material prices during the first half of 2011, it has become necessary for Juno Lighting Group to increase prices 5-7% on specific products effective September 15, 2011.

The following terms apply to the pricing changes:

- All existing quotations will be honored according to original prices, terms, and conditions.
- All orders entered and quotations issued on or after September 15, 2011 will be at new prices.
- Distributor Stock Agreements with new prices will be available from your Juno Lighting Group sales representative by August 15, 2011.

An electronic file containing our Distributor Net, Contractor, and Retail will be available by August 15, 2011 upon request from your Juno Lighting Group sales representative. The excel file can be loaded into your business enterprise system. Printed copies can be ordered through our literature fulfillment site beginning the week of September 12, 2011.

We appreciate your continuing support of Juno Lighting Group. Our commitment to bringing you the best product, services and values continues to be our daily focus. Thank you for your business and your support of our great family of brands.

Sincerely,

Tim Rooney
Vice President, Sales
Juno Lighting Group

John Vitacco
Sr. Vice President & CFO
Juno Lighting Group