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Bulletin #1472

January 19, 2011

TO: Juno Lighting Group Distributors

SUBJECT: **Price Increase Announcement**

Due to rising costs in raw materials as well as fuel and transportation, it has become necessary for Juno Lighting Group to increase prices 5-7% on selected products effective March 1, 2011.

The following terms apply to the pricing changes:

- All existing quotations will be honored according to original prices, terms and conditions.
- All orders entered and quotations issued on or after March 1, 2011 will be at new prices.
- Distributor Stock Agreements with new prices will be available from your Juno Lighting Group sales representative by February 1, 2011.

An electronic file containing our Distributor Net, Contractor and Retail will be available by February 14, 2011 upon request from your Juno Lighting Group sales representative. The excel file can be loaded into your business enterprise system. Printed copies can be ordered through our literature fulfillment site beginning the week of February 21, 2011.

We appreciate your continuing support of Juno Lighting Group. Our commitment to bringing you the best products, service and value continues to be our daily focus. Thank you for your business and your support of our great family of brands.

Sincerely,

Tim Rooney  
Vice President, Sales  
Juno Lighting Group

John Vitacco  
Sr. Vice President & CFO  
Juno Lighting Group