

August 20, 2009

TO: All EGS Electrical Group Distributors

RE: 60 Day Notification of Price Increase

Dear Distributor Partner:

On November 2, 2009, new list pricing will take effect for EGS products. These price changes will impact selected products within the following EGS brands:

- Appleton & O-Z/Gedney Branded Products
- SolaHD Branded Products
- ATX IEC Branded Products
- McGill Products

In addition to the selected pricing adjustments, recent rises in raw materials require the following product lines to be increased in their entirety at the levels listed below:

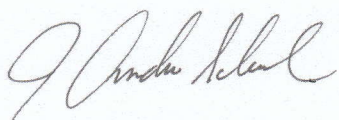
Product	Discount Groups	% Increase
Steel Fittings	EGORA, B, C, M, N, L	5%
NEER Diecast Fittings	EGOR2 through EGOR8	4%
Steel Boxes	EGORK	5%
Firestop		5%
Nelson Heat Trace		5%

This increase will impact pricing on stock orders placed on, or after November 2, 2009. Existing SPAs with an expiration date after November 2<sup>nd</sup> are not impacted by this increase until they are renewed.

New price books will be mailed in October and our proprietary website, Members Only ([www.egsonline.com](http://www.egsonline.com)), will be updated with price files (PDF & Excel) in September. IDW, Trade Service, and Material Express will also be updated with new pricing information.

For questions, please contact your local sales representative.

Thank You,



J. Andrew Schwegel