

12100 Samsung Boulevard Austin, Texas 78754

## FIRST INTERVIEW QUESTIONS

| Date:         | _ Phone (H): | Phone (W): |
|---------------|--------------|------------|
| Buyer's Name: |              |            |
| Address:      |              |            |
| Email:        |              |            |

| Question   | Answer   |
|--|--|
| 1. Are you relocating to SAS Austin? If so, how long?                                    |  |
| 2. How many bedrooms? Sq. Ft.? Baths, 1-story, 2-<br>story?                              |  |
| 3. Are you working with another agent/broker? If yes, who?                               |  |
| 4. What price ranges are you allowed per month?  | From \$To \$   |
| 5. Is there a particular location you prefer?  |  |
| 6. Which schools, pre-kindergarten or elementary?  |  |
| 7. What will be the lease term, 2-year?  | From Till  |
| 8. What amenities would you like to be included?   | () Lawn Care () Refrigerator<br>() Washer () Dryer                 |
| 9. What kind of refrigerator would you like to have?                                     | () Side-by-side door<br>() top-down door                           |
| 10. If we find the right property are you prepared to a decision at that time?           |  |
| 11. How would you make a payment for the rent?   | <ul><li>( ) Bank checks mailed</li><li>( ) Wire transfer</li></ul> |
| 12. Where or when would you like to meet Joa team to go over the lease agreement?        | () SAS Lobby () Residence Inn<br>() Other:                         |
| 13. How much would you like to reserve for the utility bill? (max allowed – actual rent) |  |
| 14. Additional amenities requires extra in your rent. If so,                             | () \$50 ~ \$75 () \$75 ~ \$100                                     |
| how much are you allowed?  | () \$100~ \$150 () Does not matter                                 |
| 15. Is there anyone else who will be helping you in making your decision to buy?         |  |
| 16. Any special requirements in your property?   |  |
| 17. What are the best times for you to look at a property?                               | () Morning () Afternoon<br>() Weekends                             |
| Summary:   | Comments:  |
|  |  |

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