

Arizona HPBA NEWSLETTER

Newsletter Apr. 1, 2013
Volume 2, Issue 1

Larry Grogan
AHPBA Executive Director



President's News

Dear AHPBA Members,

I had a great time at EXPO, seeing old friends, making new ones, and seeing some of the new things that companies I deal with were showing there. I saw a few members from Arizona there.

Hopefully, next year, when the EXPO is in Salt Lake City, I will see more of you there. We really need to support the HPBA and the AHPBA, as members and as owners of hearth, patio, or barbecue businesses. So please plan on renewing your membership for 2014, or rejoining this year. If you are not a member, please join, we need you and you need the power of the association. Contact me or Larry Grogan for membership details and the benefits of being a member.

Now that the cold season is slowing down, we can sit back and take a breather, if only for a short time. The economy is getting better, and hopefully your business is getting better. Remember to attend our annual event this year on May 3. It will be lots of fun, and there will be some great food.

Please contact me with any questions or concerns about the AHPBA

See You at the Annual Event!

Jack Wofford
President - AHPBA
928-779-0101

Contents

President's News	1
HPBA News	1
Upcoming Events	1
Annual Event News	2
Sponsors Listing	2
HPBA EXPO News	2
Young Guns News Items	3
Government Affairs News	3
Education Update	4
Membership Update	4
Member News	4
AHPBA Member Picture	5

Upcoming Events

- ◆ AHPBA Annual Event May 3
- ◆ AHPBA Board Meeting May 4
- ◆ HPBA Board Meeting June 19
- ◆ HPBA EXPO 2014 March 6-8, 2014

HPBA News

I just got back from the HPBA EXPO, and the HPBA Board meeting. I saw of the AHPBA members there including Jack Wofford and his wife. Hope that those of you who went had a great time, and felt it was worthwhile. I enjoyed myself and saw some great new products.

As far as the board meeting went, not much to tell except the board went ahead with setting up some product sections that would work on issues that pertain to their products specifically so that they would have better insight into the problems, and be able to more quickly move forward on those issues.

There were also reports from all of the HPBA department directors on their

various departments such as education, communications, etc. There was also an update on the new data management system.

The next board meeting will be on June 19 in Salt Lake City so I should have a report for the August AHPBA newsletter.

Please feel free to contact me anytime at 505-983-5264 or at retail@thefirebird.com.

Gene Butler

Region 8 HPBA Board Member

2012 ANNUAL SPONSORS

Platinum

Broilmaster

Hearth & Home Technologies

IHP

Lucky Distributing

RH Peterson

Southwest Gas Corp.

Gold

Napoleon

Olympia Chimney

SBI

Annual Event News

The annual event will be on the evening of May 3rd, 2013, and we will have NFI's classes from 8:00 am to 2:00 pm and the exam will start at 2:30 pm, and then the evening will start at 5:00 pm with our 3rd annual barbecue cook-off, with our two time winner coming back to defend their crown, Deb Brown and the Fire Magic chef's. The evening will end around 9:00 pm right after our outstanding raffle. We have some great donations for our raffle, but we are always looking for more. So please let me know if you have donations for it.

We will be having the event at the Southwest Gas building in Tempe, AZ.

The same location as last year. Jack Goldman from HPBA will be there to make a short update on the HPBA.

We will have Broilmaster, FireMagic, Kamado Joe, Louisiana Grill, Lynx, and The Good One cooking for you. They will be cooking a chicken, pork, and a specialty dish.

DON'T MISS THE GREAT FOOD!

Also, if you would like to be involved with the planning of this event, or the 2014 annual event, please let me know.

Contact Larry at 480-772-2169 or LGrogan@cox.net

Sponsors:


Thanks again to all our past sponsors, and we are still looking for more sponsors for 2013. If you have any ideas on future annual events, please contact Larry too. See contact information above. Hopefully we will see you there this year at our annual event on May 3rd. Again we will be offering two levels of sponsorship, just like last year, Platinum level at \$500.00, and Gold level at \$300.

AHPBA MEMBERS - PLEASE SUPPORT OUR SPONSORS BY USING THEIR PRODUCTS AND SERVICES!

Sponsors, Thanks again, from the AHPBA Board and all our members

HPBA EXPO News

The HPBA EXPO was a great hit with all the people that I talked to in Orlando. The tailgate party on Thursday night with all the chefs cooking on the Big Green Egg barbecues, and the all-industry party on Friday night at the House of Blues with some of the sponsors and Jack Goldman doing another dance this year were big hits with everyone. My only regret is that I did not get a chance to do a video of Jack dancing so I could compare it to his famous YMCA dance a couple of years ago. Thanks Jack for being a good sport. Next year's EXPO should be just as good or better for us since it will be closer to us in Salt Lake City. We are planning on having a reception next year in association with the RMHPBA on Wednesday evening, so please plan on coming. It is always good fun, and you will get to meet some of the people from the RMHPBA affiliate including Gene, our Region 8 Board member. If you missed some of the educational classes, most of them will be available soon on Hearth Online from HPBEF. Keep checking at www.hpbexpo.com for information on what happened in Orlando and the plans for Salt Lake City next year.

	EXHIBITION: MARCH 6-8, 2014
	EDUCATION: MARCH 5-8, 2014
	SALT PALACE CONVENTION CENTER
	SALT LAKE CITY, UT

Young Guns News Items

If you missed the reception at this year's EXPO, you missed a great time. About 50 people showed up for the event. So plan on attending next year in Salt Lake City. The Young Guns next project is a mentoring program using some of the older HPBA members to give the young guns some of their wisdom and experience in the business. Please contact them at youngguns@hpba.org for more information. Don't forget that there are online classes for the Young Guns to view, check at www.hpbef.org. Current scheduled one has to do with customer service. If you have any questions, please contact Erica Peterson at erica@eehpatio.com, the Region 8 representative.



GOVERNMENT AFFAIRS UPDATES

NSPS - NSPS is still in the works and really nothing new to report on it, but still waiting for the final version to be published. The main issues are what some of the states want, and what is viable and can be done. Also EPA came out in Dec. with new PM standards for the states. For more information on either item, please contact: John Crouch at crouch@hpba.org.

DOE RULE - We won, at least temporarily. The DOE can always come back with new rules that could affect us again. They will have rules in the future that will affect heater rated units with some sort of efficiency testing for them. But for now, decorative gas units and gas logs are off the table. DOE did not go back to the court to ask for the court to rethink their decision in the allotted time frame. For more info: Contact Rich Ali at ali@hpba.org or Ryan Carroll at carroll@hpba.org.

UL127 GASKETED GLASS DOORS HPBA is working on getting the issue with the gasketed glass doors on fireplaces changed, but it probably won't happen until 2014. For more information that may be available, check with Tom Stroud at stroud@hpba.org.

GOVERNMENT AFFAIRS ACADEMY - The government affairs academy for this year has been canceled due to a lack of people that had signed up for it. Hopefully it will be back next year.

NET ZERO - HPBA and HPBA Pacific - For an update please contact John Crouch, crouch@hpba.org. or Kaity Van Amersfort, kaity@hpbapacific.org

CSPC - Beginning in 2015, all glass fronted gas burning units must have a safety barrier shipped with the product. In the meantime, please inform your current customers and pass customers of the importance of watching their children and grandchildren around all burning appliances. To see a video that you can order or view online, go to www.safefireplacetips.com. You can order this video and have your logo or information included on the video. For more info on the rule please contact: Tom Stroud, stroud@hpba.org

LOCAL ISSUES:

Not necessarily a local issue, but it does pertain to our state too. The \$300.00 tax credit has been reinstated so that if you buy a qualified wood burning or pellet stove, you will get a tax credit of 10% up to \$300.00. Good time for the dealers to push some new appliances in their market area. For more information go to: <http://www.hpba.org/government-affairs/major-projects/25c-tax-credit>.



AHPBA
3348 E. Hampton Ave.
Mesa, AZ
85204

Phone:
(480)-772-2169

Fax:
(480)-306-8513

E-mail:
LGrogan@cox.net

We're on the Web!
Azhpba.org

Education Update

We will offer NFI review classes and exams on May 3rd at our annual event. The main thing is we need to get at least five students to do a review class. If not, we will still offer the exam with Jack Wofford sitting down with the people taking the wood or pellet exams, and I will be sitting down with the people taking the gas exam to do a quick review before the exam.

In the meantime, if you need to get some CEU's to re-qualify for a current

NFI certification, so can go to www.hpbef.org and check out Hearth On Line, where you can take online classes to earn CEU's really easily and fairly inexpensively. Also starting next year, to renew your NFI Certification with ceu's you will have to take a product specific update class which will be available on line.

If you have any questions, please feel free to contact me at 1-480-772-2169 or LGrogan@cox.net if interested in a class

Membership Update

Most our last year's members have rejoined for 2013 and some for 2013/2014, and we have some new members this year which is great. We need to get our old members back, and get more new members to make this affiliate of the HPBA the best yet.

Please check out the www.hpba.org website to see a list of benefits that you enjoy as members, and also check out what the government affairs department has been doing for you whether you are a member or not, but the more members we have, means the better job they can do for us.

Comment from a HPBA member in another state - "HPBA is a unique organization that has set its main goal to help the retailer succeed. With an education program unlike any other industry and the backing on governmental concerns for the industry and its ongoing safety and success.. With the affiliate help on a local basis, combined with the National HPBA, our industry is one with which we all can be proud of doing our day to day routines."

We want to thank all our past members for their contributions and support of the AHPBA.

WE NEED YOU AS MEMBERS!

Member Spotlight:

In this issue we will be featuring one of our newest members, James Molis, who owns for Firefly Chimney Supplies of Tucson, AZ. James just became a member this year. Be sure contact James at **520-240-2515**. They service a variety of fireplace products and appliances.

Other member news: Members who have signed up for 2013.

Arizona Fireplaces
Arizona Grill & Hearth
AZUS Marketing (New)
D. Brown Sales
Builders Wholesale
Arizona Gas Products
Diversified Builder Supply
Earth Energy's Hearth & Home

Eric & Sons
Firefly Chimney Supplies (New)
Fireplace Furnishings
Ralph Gregg
HomCo Ace Home Center
LCG Enterprises
Mike Lundy
Masonry Heater Assn.

Tim Mee (New)
Southwest Gas Corp.
Southwest Home & Hearth
Wizard's Hearth & Home (Flagstaff)
Wizard's Hearth & Home (Showlow)

If you have any news on our members, please let me know at LGrogan@cox.net.

PICTURE FROM OUR MEMBERS:



Photo of AHPBA Member - James Molis

James is the owner of Firefly Chimney Supplies in Tucson, AZ. Check out his website at <http://www.fireflychimneysupplies.com> . James just took the NFI gas exam and is waiting for the results. James is also a Certified Renovator under EPA's RRP rules.