

# Arizona HPBA NEWSLETTER

Newsletter April 1, 2015  
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Larry Grogan  
AHPBA Executive Director



## President's News

Dear AHPBA Members,

EXPO 2015 is over, and it was a great show. I saw some of you down there, and there were others who couldn't make it into Nashville because of the weather. We had a nice reception there with the other affiliates, HPBA Pacific, OHPBA, and NW HPBA. We might try it again next year when the EXPO is in New Orleans. Hopefully the weather will cooperate with us next year.

Our Annual Event is soon approaching and wishing that all our members and their workers and maybe some non members will be able to attend. It's going to be another great BBQ cook off with some great food. The best part of it is that it is

FREE to our members. The dates will be May 1<sup>st</sup> for the BBQ and May 2<sup>nd</sup> for some great education from Hope Stevenson. If you haven't heard Hope teach, it is a great experience and you get to learn something too. See you there.

Remember to let your friends and associates know that you are a member of the AHPBA. Contact me for if you have any questions or concerns regarding the AHPBA.

Keith Richardson  
President - AHPBA  
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## Upcoming Events

- ◆ HPBA Board Meeting 6-17-15
- ◆ AHPBA Annual Event May 1-2, 2015
- ◆ AHPBA Board Meeting 5-1-15
- ◆ HPBA EXPO March 17-19, 2016

## HPBA News

For all of you whom attended the 2015 HPBA EXPO in Nashville, I hope you had a great time, I did. Sorry for those of you who made plans to come, but because of the weather couldn't make it. We had the largest attendance since 2008, we were up in exhibitors, and of course, we had an unplanned major snow storm. HPBA is hopeful that next year's EXPO in New Orleans will have better weather. Hope to see you all there.

In December, the HPBA board approved their budget for 2015 at 20% over the 2014 budget, and

because of the great amount of booth sales for Nashville.

Nothing major happened at the HPBA Board meeting in March. We just got updates from all the HPBA departments, and government affairs issues which will be covered later in this newsletter.

If you have any questions or concerns regarding the HPBA, please feel free to contact me anytime at 505-983-5264 or at [retail@thefirebird.com](mailto:retail@thefirebird.com).

Gene Butler

Region 8 HPBA Board Member

## 2015 Annual Sponsors

### PLATINUM

**IHP**

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**HHT**

**Napoleon**

**Olympia**

**Southwest Gas**

**Other donations by Modern Flame**

## Annual Event News

We have set the dates for this year's annual event on May 1 and 2. It will be very similar to last year's event with a reception and BBQ cook off on Friday night and some education on Saturday morning. If you didn't get an invitation, please let me know. I will be sending them out almost weekly starting next week. We will have some great food prepared on the grill on Friday night. Then Saturday morning, Hope Stevenson will be teaching some classes that could help you and your business. The event

is at the new Southwest Gas building in Phoenix.

Please contact me for further information or if you have any questions.

**MAKE PLANS TO ATTEND THIS YEARS EVENT**

Contact Larry at 480-772-2169 or [ahpba@outlook.com](mailto:ahpba@outlook.com)

## Sponsors:

Even though we have some sponsors, we are still looking for more sponsors for this year. Please plan to become a sponsor and make plans to attend in person. At our annual event, there will be natural gas hook ups if you would like to show something there. If you need a gas hook up, please let me know. We hope that our past sponsors will be able to help out this year as in the past.

**AHPBA MEMBERS - PLEASE SUPPORT OUR SPONSORS BY USING THEIR PRODUCTS AND SERVICES!**

## HPBA EXPO News

EXPO 2015 is in the books as the best EXPO since 2008. Next year's EXPO looks like it will be just as good or better. So start making your plans to attend next year's EXPO in New Orleans, a great place to spend St. Patrick's Day, or any other day. Keep checking at [www.hpbexpo.com](http://www.hpbexpo.com) to keep getting updates on the EXPO next year, and around the 1<sup>st</sup> of September to be able to make reservations, and see the info about the Tail Gate party and the Green Egg cook off, and of course the list of education classes from the HPBEF. Now you can go to the website to find out information on what to do in New Orleans. Also check out photos, and information from this year's show in Nashville, and the EXPO in 2014.



## Young Guns News Items

If you are just getting started in the HPBA industry, whether you are young or old, the Young Guns is the group for you. If you attended the Young Guns reception in Nashville, I hope you had a wonderful time. I am sure that next year's reception will be as much fun or maybe even a little more. Be sure to contact them at [youngguns@hpba.org](mailto:youngguns@hpba.org) for more information or to get put on their newsletter mailing list. In Arizona, you can contact the Region 8 Young Guns representative Erica Peterson at [erica@eehpatio.com](mailto:erica@eehpatio.com).



## GOVERNMENT AFFAIRS UPDATES

**NSPS** - NSPS is in, and 4.5 g/h or less is the magical number for Step 1 and this covers all wood stoves, wood inserts, and pellet stoves. Manufacturers will not be able to manufacture any stove that does not meet those numbers on May 15, 2015, and retailers will not be able to sell those units after Dec. 31, 2015. You **may not sell** any non certified unit to Step requirements after that date and that includes pellet stoves. All units currently manufactured that already pass the new standards will not have to be recertified. Hydronic Heaters and warm air furnaces are also included in Step 1. For more information contact: John Crouch at [crouch@hpba.org](mailto:crouch@hpba.org).

**DOE:** Nothing new on Doe since their effort to do away with any continuous burning gas such as pilot lights when the unit is not operating. It looks like the DOE is still intent on controlling all gas appliances. So the HPBA is working on multiple fronts including legal, working with congress and environmental groups, and other groups. More information concerning the DOE, please contact Ryan Carroll at [carroll@hpba.org](mailto:carroll@hpba.org).

**TAX CREDIT ISSUE:** The Residential Energy Efficiency (25C), which includes a tax credit for biomass-fueled stoves did pass through Congress but only for the year 2014. You can still help by contacting your Representatives and Senators to try and push it to be extended this year too. Rachel can help you with contacting your Senator too, or if you more info please contact Rachel at [Feinstein@hpba.org](mailto:Feinstein@hpba.org).

**CSPC** -Remember all gas products manufactured this year must have some type of approved barrier installed on them, and you must make sure that the barriers are installed when you leave the house. Be sure to warn your customers about the dangers of children touching the hot glass fronts

on gas appliances. To see a video that you can order or view online, go to [www.safefireplacetips.com](http://www.safefireplacetips.com). You can order this video and have your logo or information included on the video. For more info on the rule or any other code please contact: Rachel Feinstein, [Feinstein@hpba.org](mailto:Feinstein@hpba.org).

**NFPA 211:** The NFPA 211 committee has come out with their revisions for the 2016 NFPA 211. Go to [www.nfpa.org/211next](http://www.nfpa.org/211next) to check out the revisions. Scroll down to "First Draft Ballot". Be sure to check out the revisions for Sections 3, 6, 11, 12, & 13. These revisions will not allow you to put anything into a wood burning unit including masonry if it is not listed for use in that unit, like such things as gas logs. If you have any other questions, please contact Tom Stroud, [stroud@hpba.org](mailto:stroud@hpba.org).

**MAKE YOUR VOICE HEARD:** HPBA has gone live with its Legislative Action Center (LAC) program, an online tool that links you directly to members of Congress. Go to [hpba.org](http://hpba.org), go to Government Affairs, click on Federal & State Govt. relations, then click on get involved: LAC. If you have any problems getting on, please contact Rachel Feinstein at [Feinstein@hpba.org](mailto:Feinstein@hpba.org).

**LOCAL ISSUES:** For more info on Maricopa County go to [www.cleanairmakemore.com](http://www.cleanairmakemore.com). Even though this is not in Arizona, another state, Utah was trying to ban all wood burning from Nov. thru Mar. in all their Northern counties. Luckily with the help of the RMHPBA and their members, this issue was derailed. There was a tremendous amount of people who attended all the meetings that were against the idea of banning burning wood. This is one of the reasons you need to get involved with the association, because this association is helping to protect your future in our industry. The more members with have give us a bigger voice.

**JOIN TODAY!**



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## Education Update

Are next education will be offered at our annual event on May 2, which another reason to attend out annual event. Hope Stevenson will be teaching two classes on Saturday May 2<sup>nd</sup>. The classes are Service Excellence and Close More Sales. Hope is an excellent instructor, and you will learn a lot from her. So if you own a business, manage a business, or work for someone that sells products, you need to be there. And it won't cost you anything except your time, and you will also get some

elective ceu's if you are NFI certified. If you were not able to go to EXPO and take some of the education classes there, you can go to [hpbef.org](http://hpbef.org) for more information on Hearth On Line.

So there are lots of ways to get some education with your membership, some at lower prices than non-members, and some for free. If there is some education that you feel would be good for our entire membership, please let me know at [ahpba@outlook.com](mailto:ahpba@outlook.com).

## Membership Update

We have a new Director of Membership at HPBA, Kate Fritz, and she will be looking for programs out there that may be able to help your business.

Please check out the [www.hpba.org](http://www.hpba.org) website to see a list of benefits that you enjoy as members, and also check out what the **government affairs** department has been doing for you whether you are a member or not, but the more members we have, means the better job they can do for us.

There are many reasons to become members of our association and the national HPBA, and here are some of them:

1. Grow Your Business
2. Make Connections
3. Stay Informed
4. Make a Difference in our Industry
5. Grow Professionally

Thanks to all the members who have signed up so far for membership this year including some new and returning members. If you haven't signed up, there's still time.

**Member News:** Val Romero, The King of BBQ, Arizona Grill & Hearth, Tucson, AZ is now licensed to perform weddings.

**In Memoriam:** Jim Fuller, 8-4-48 to 2-12-15, worked for Southwest Gas in Phoenix, AZ before he retired. See his photo on the following page, and some history on him with Southwest Gas and the AHPBA.

### Members who have signed up for 2015:

Arizona Fireplaces, Installing Distributor, Phoenix, AZ  
 Dave Pomeroy Signature Training, Associate, Chandler, AZ  
 Diversified Builder Supply, Gilbert, AZ  
 Earth Energy's Hearth & Patio, Installing Distributor, Tucson, AZ  
 HomCo, Retail, Flagstaff, AZ  
 Tim Mee, Manufacturer Representative, Scottsdale, AZ

Remember: If you would like to see photos of this year's or any of the last few years of our annual event, Please check them out at [www.azhpba.org](http://www.azhpba.org).

If you have any news on our members, please let me know at [ahpba@outlook.com](mailto:ahpba@outlook.com).

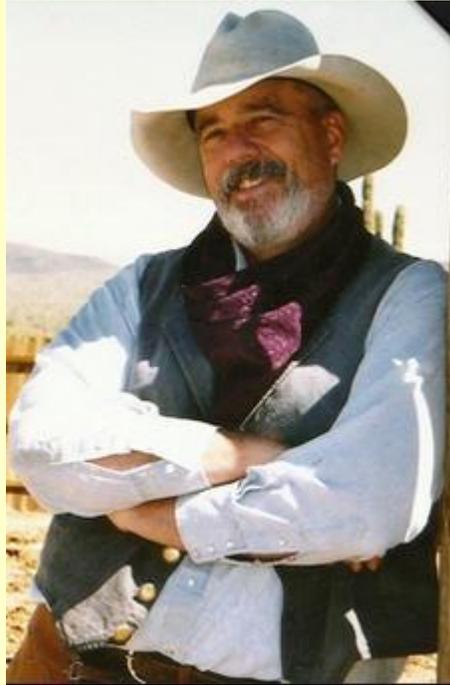


Photo Above: Jim Fuller, retired from Southwest Gas, and was not known to many of you in our association, but he was Fran Smith's boss when she was very much involved with us. Jim Fuller fought cancer for several years in the true Marine style of his youth. He will long be remembered by his military, gas and barbeque industry friends. He admired AHPBA and all its members and complimented Fran one time by saying, "These people really love you." He allowed her and encouraged her to work with us for so many years. He even worked directly with us for a short time between Fran's retirement from Southwest Gas and his retirement from Southwest Gas when Steve Reyna starting working with us. If you care to make a donation in his honor, please give to the American Cancer Society in his name, James Fuller.



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to People in Need After Natural Disasters"*

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