

# Arizona HPBA NEWSLETTER

Newsletter Apr. 1, 2016  
Volume 1, Issue 2

Larry Grogan  
AHPBA Executive Director



## President's News

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### Upcoming Events

- ◆ HPBA Board Meeting 6-23-16
- ◆ AHPBA Annual Event 4-29/4-30
- ◆ AHPBA Board Meeting 4-29-16
- ◆ HPBA EXPO March 1-4, 2017

Dear AHPBA Members,

Welcome back from New Orleans, we had lots of AHPBA visibility at the EXPO. Hats off to everyone involved in the Fulton Alley multi-affiliate party. Great Food, lots of drink coins, and bowling too. On Thursday at the Big Green Egg Challenge and Tailgate Party, AHPBA was represented by "The King's Crew, your president and VP (aka, Val & Elliott). There was great attendance and lots of fun, though we didn't win, we are going with the runner up position since none was announced. Consolation prizes go out to The King and the Char heels as they made the New Orleans 5 o'clock news. Congrats to "The Canadian Boys" for a job well done with their Tomahawk

### HPBA News

We didn't hit are projected numbers for this year's EXPO, so we are started the year in the hole in relationship to the HPBA 2016 budget. The great thing about EXPO was that most vendors said it was worth being there, and they were busy with quality customers. I started my position as the new Chairman of the HPBA board. My first assignment was to be on a float at the St. Patrick's Day Parade through the outdoor burn area throwing out beads. We did not approve the new affiliate agreement, and it has been put on hold until the June board meeting.

I hope you had a chance to attend the

Steaks. Thank you for all the Arizona support, we appreciate it, and the New Orleans Saint's Cheerleaders. I hear we made their day. And this was only Thursday.

Friday, more of EXPO, education, and The Vesta Awards. Saturday brought the last day of EXPO, and Saturday night brought out all the vendors to Bourbon St. No names will be released.

Remember, members of the AHPBA are the best and we rock!! Become a member, contact Larry.

Val Romero  
President - AHPBA  
520-623-0924

Fulton Alley reception. Everyone had a good time. I had a chance to see and meet some of you the event. Good food, good company, and great fun made the night very enjoyable.

If you have any questions or concerns regarding the HPBA, please feel free to contact me anytime at 505-983-5264 or at [retail@thefirebird.com](mailto:retail@thefirebird.com)

Gene Butler

Region 8 HPBA Board Member and  
Chairman of the HPBA Board

## 2016 Annual Sponsors

### PLATINUM

**IHP**

**Silver**

**Empire Comfort Systems**

**HHT**

**Napoleon**

**National Chimney**

**Olympia**

**RH Peterson**

**Southwest Gas**

*Other donations by Modern Flame, RH Peterson.*

## Annual Event News

Everything is set for the 2016 AHPBA Annual event. The reception will be on Friday night from 6-9 pm with our annual cook off competition. That means some great food including appetizers, main dishes, and desserts. So far we will have chefs from Broilmaster, FireMagic, Lynx, Napoleon (?), and Summerset. Also Friday morning, we will be having an NFI gas review class with the certification exam to follow. On Saturday, we will have a continental breakfast, a class on internet marketing

followed by a government affairs update, then a roundtable discussion on best practices, and then lunch. If you didn't get an invitation, please let me know. Go to our website to view pictures from this year's event, [www.azhpba.org](http://www.azhpba.org).

**MAKE PLANS TO ATTEND THIS YEARS EVENT**

Contact Larry at 480-772-2169 or [ahpba@outlook.com](mailto:ahpba@outlook.com)

## Sponsors:

Thanks to all our sponsors for this year. We are still looking for more. We really appreciate you making the AHPBA with your donations a better association. Hopefully you had a chance to view our video newsletter which will be one of our new benefits to some sponsors for next year. If you haven't seen our Feb. video newsletter, please go to our website at [www.azhpba.org](http://www.azhpba.org).

**AHPBA MEMBERS - PLEASE SUPPORT OUR SPONSORS BY USING THEIR PRODUCTS AND SERVICES!**

Sponsors, Thanks again, from the AHPBA Board and all our members

## HPBA EXPO News

The EXPO is over for this year. I hope you had a chance to attend. If not, you missed seeing our president, Val, and vice-president, Elliott, in the Big Green Egg cookoff. They tried their best, but sorry to say, they didn't win, but they had fun, and Val looked great in his Elvis costume. You also missed the St. Patrick's parade that HPBA had for the attendees at the Tailgate Party which included our HPBA board representative, Gene Butler, riding a float and throwing out beads. We had a tremendous reception at Fulton's Alley on Wednesday night including about 300 of our closest friends from across the USA. Attendance was down this year slightly from last year, but those of us whom attended the EXPO really enjoyed it, and also had fun in New Orleans enjoying their sights and the tremendous food available. Next year the EXPO is in Atlanta where we have had some of our largest turn outs of attendees. So make plans now to attend the HPBA EXPO in 2017. Thanks to Jack and Barb Wofford for helping at the reception.



**MARCH 1-4, 2017**  
**GEORGIA WORLD**  
**CONGRESS CENTER**  
**ATLANTA, GA**  
**HPBExpo.com**

## Stove Change Out News

Sad news for the AHPBA because the stove change out I had mentioned earlier will not be in the Navajo nation in Arizona. It will only be in areas right around the power plant in San Juan, NM.

In other change out news, there will be a change out in Colorado starting on March 23, and in California, the governor has put 40 million dollars into his budget this year for change outs. That may not pass, but it means that states are looking more and more into stove change outs as an alternative

to help the air quality. EPA is also pushing the Burnwise program and education for the users of the wood stoves that have been changed in the past and that will be changed out in the future. If the consumers don't use the new wood stoves properly, then they are not doing what everyone had hoped for. Send questions to me at [ahpba@outlook.com](mailto:ahpba@outlook.com).

## GOVERNMENT AFFAIRS UPDATES

**NSPS** - NSPS is in, and 4.5 g/h or less is the magical number for Step 1 and this covers all wood stoves, wood inserts, and pellet stoves. Remember no more non-certified units can be sold. Also of importance is having the installation manuals close by the displays so potential owners can inspect it. There is always the possibility of EPA enforcement people to show up after the first of the year. **BE PREPARED!** Hang tags are not required in Step 1, but will be optional in Step 2. Some of the stoves on the EXPO show floor actually had hang tags on them showing that they already meet the 2020 standards. For more information contact: John Crouch at [crouch@hpba.org](mailto:crouch@hpba.org).

**DOE:** DOE finally had a seat down meeting with the HPBA. Will have to see what happens in the future. Nothing new to report as of right now, but we will let you know as soon as we have something. For more information concerning the DOE, please contact Ryan Carroll at [carroll@hpba.org](mailto:carroll@hpba.org).

**TAX CREDIT ISSUE:** We have a tax credit of up to \$300.00 on approved units for 2015 and 2016. Go to <http://www.hpba.org/government-affairs/25c-tax-credit-1> for more answers. For more information, please contact Rachel at [Feinstein@hpba.org](mailto:Feinstein@hpba.org).

**CSPC** -Don't forget about the barrier issue for glass front gas units. Always be aware you that you may get questions from consumers on this issue. If you sell a unit or service a unit that has a barrier on it, make sure you install or replace it. For more information you can go to [www.safefireplacetips.com](http://www.safefireplacetips.com) or please contact: Rachel Feinstein, [Feinstein@hpba.org](mailto:Feinstein@hpba.org).

**NFPA 211:** The NFPA 211 has modified the rule to allow decisions to be based on a decision by a qualifying agency, such as NFI or CSIA. Also the

rule about gas logs being certified for each unit that they are installed has been deleted, and the wording has went back to what it has been for the last 15 years. If you have any other questions, please contact Tom Stroud, [stroud@hpba.org](mailto:stroud@hpba.org).

**CALIFORNIA BLOWER DOOR RESEARCH:** A new research effort to investigate the positive impact of a properly installed gas insert on home heat loss is underway with the backing of the HPBA Gas Hearth Appliance Section and administration by HPBA Pacific. The program enables dealers to give their customers a \$200 rebate in return for allowing a subcontractor to perform before-and-after blower door tests on the home to document the effects of installation of a gas insert. HPBA Pacific, which administers the project, has created a new website for this project at <http://gasinsertproject.com/>. California retailers who would like to participate should contact [Kaity Rosengren](mailto:Kaity.Rosengren@hpba.org) of HPBA Pacific. All other inquiries may be directed to [John Crouch](mailto:John.Crouch@hpba.org). This is reprinted from the HPBA Hot News.

**MAKE YOUR VOICE HEARD:** HPBA has gone live with its Legislative Action Center (LAC) program, an online tool that links you directly to members of Congress. Go to [hpba.org](http://hpba.org), go to Government Affairs, and click on Federal & State Govt. relations. If you have any problems getting on, please contact Rachel Feinstein at [Feinstein@hpba.org](mailto:Feinstein@hpba.org).

**LOCAL ISSUES:** For more info on Maricopa County, go to [www.cleanairmakemore.com](http://www.cleanairmakemore.com) and check to see if today is no burn day or you can download their app. Please follow you local building code issues and let me know if anything is happening in your area. Remember, the HPBA and the AHPBA may be able to help on any issue that arises.

Every one of these issues could affect your business now and in the future. These issues are a great reason to join your local affiliate of the HPBA, such as the AHPBA. Make your voice count.

**JOIN TODAY!**



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## Education Update

Our education is set for the annual event this year. We will be offering the NFI gas review class and exam on Friday morning, April 29<sup>th</sup> at 8:00 am and the exam will be at 2:30 pm. If you are interested in taking the class and exam, or if you are interested in taking the exam for wood or pellet, please contact me as soon as you can so you can study the NFI manual if needed. The price for manual and exam is \$369.00 and the review class does not cost anything.

Saturday morning, we will be having a

class at 8:00 am on internet marketing, an update on government affairs from someone from HPBA, and then a round table discussion on best practices.

If you missed the EXPO education classes, you can see them on HPBEF's Hearth Online. Go to [HPBEF.org](http://HPBEF.org) to check them out.

So let me know if you need a class for something in the future or next year's at our annual event. Your input is very important so please contact me at [ahpba@outlook.com](mailto:ahpba@outlook.com).

## Membership Update

Most of last year's members have paid their dues for 2016, and we have a couple of members who weren't members last year, but have returned and a couple of new members. We still need to increase our membership because the more members we have, we get more money from HPBA and can do more for our members.

If you know anyone in the industry that is not a member of the AHPBA, please talk to them about joining or give me

their contact information. We are the smallest affiliate in the US, and we need to grow as an association.

If you missed one of our two video newsletters, you can go to our website and check it out.

**THANKS FOR YOUR  
CONTINUED MEMBERSHIP!**

We're on the Web!  
[Azhpba.org](http://Azhpba.org)

Follow us on  
Facebook  
[Facebook.com/AZHPBA](https://www.facebook.com/AZHPBA)  
Or Twitter  
[@ArizonaHPBA](https://twitter.com/ArizonaHPBA)

**Member News:** The photo on the next page shows Val Romero, our President, and Elliott White, our vice-president supposedly cooking at the Big Green Egg Cook Off in New Orleans. They didn't win, and maybe based on this attached photo, they may have been thinking about something other than cooking. They did a great job of cooking, and won copies of the Big Green Egg cookbook for their efforts. Make sure you give them a high five if you see them for trying.

Members who have joined for 2016 since the last newsletter: Fireplace Furnishings, Gilbert Fireplaces & BBQ's, LCG Enterprises, and Todd Falco (Gorman Distributing)

If you have any news on our members, please let me know at [ahpba@outlook.com](mailto:ahpba@outlook.com).



Photo Above: Here is a picture of Val Romero and Elliott White from the AHPBA Board hanging out with the New Orleans Saints Cheerleaders. Looks like they are having a hard time being there with all those pretty young ladies..



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