

Arizona HPBA NEWSLETTER

Newsletter August 1, 2012
Volume 4, Issue 1

Larry Grogan
AHPBA Executive Director



President's News

Dear AHPBA Members,

I hope things are going well for you in the middle of summer when hearth products sales go down, but hopefully if you are selling patio and barbecue merchandise, things are going great. Don't forget to take some time off and enjoy your family and friends.

We are starting to plan our next annual event for 2013, and I am looking for ways to entice you to come to our annual event and enjoy getting together with other members and sponsors. Let me know what I can do or what the AHPBA can do to accomplish that goal.

I am personally asking each and every member to recruit a new or past member to join us as a member for next

year. The more members we have is better for the association, and it also means more things we can do for our members. The Arizona HPBA affiliate has been around for around 20 years, and if we don't increase our membership, we might fade away into the past. Please help and get someone to join.

For more information on how you can get involved, please contact me or Larry Grogan - we'd love to have you participate!

Jack Wofford
President - AHPBA
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Upcoming Events

- ◆ HPBA Board Meeting Oct 18
- ◆ AHPBA Board Meeting Oct 18
- ◆ HPBA Board Meeting Mar 12
- ◆ HPBA EXPO Mar 13-16, 2013

HPBA News

In the last year HPBA has spent over \$3.7 million in staff time, legal, & research studies working with DOE & EPA on current regulatory issues & proposed legislation. This money has come from individual retailers like you, manufacturer's dues, and special assessments on manufacturers. All industries, including ours, must work within a framework of government regulations and laws intended to protect the general public & the environment. This money HPBA spends helps to insure that regulatory requirements are technically feasible and that they will actually help achieve

the intended goals. We deeply appreciate your support and continued membership.

There was also an EXPO update where Nashville will be paying HPBA a penalty for us having to move to Orlando next year with the understanding that we will come back to Nashville in 2021 and 2024. EXPO fees for non-members next year will be \$150.00 per person.

Please feel free to contact me anytime at 505-983-5264 or at retail@thefirebird.com.

Gene Butler

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Annual Event News

We are starting to plan our annual event for next year and looking at having it in Flagstaff, AZ, but we are also looking to doing it again in Tempe, AZ as this year. If you have any ideas, please contact me or one of our board members with your thoughts. If we have it in Flagstaff, we will probably have it later in the year when it is hot in here in the Phoenix area.

The plan is still to have a BBQ cook-off since we have had so much fun doing it the last two years. If you sell a BBQ line that you think may want to be involved, let me know, the more the merrier.

We will offer the NFI review classes again and maybe some other educational classes as well. This year we had five people take the exam for either wood or gas, and four of the five

passed their exam and are now NFI Certified.

Changing the dates from Friday and Saturday to Sunday and Monday is also being contemplated for next year. Please let us know your thoughts on this idea too. We want to get more members to attend our annual event.

Contact Larry at 480-772-2169 or LGrogan@cox.net if you have any ideas or thoughts!!!!!!!!!!!!!!!!!!!!!!

Sponsors:

Thanks again to all our sponsors who have sponsored us this year, and hopefully it was beneficial to you as sponsors. If you have any ideas on future annual events, please contact Larry too. See contact information above. Hopefully we will see you there next year at our annual event.

AHPBA MEMBERS - PLEASE SUPPORT OUR SPONSORS BY USING THEIR PRODUCTS AND SERVICES!

Sponsors, Thanks again, from the AHPBA Board and all our members

HPBA EXPO News

The HPBExpo will be in Orlando next year on March 13-16. The website for the EXPO will be up and running sometime around September. Go to www.hpbexpo.com to check out some of the things that happened in Atlanta at the show. There will be two parties again next year at EXPO, with the tailgate party on Thursday evening in the outdoor burn area, and all industry party at the House of Blues on Friday night. Since the Friday night party is offsite this year, there will be bussing to the party and back. Be sure to plan on attending. HPBEF will be offering some new educational programs next year with some manufacturer specific education, and a young guns line up too. Remember this is a great way to earn CEU's for your NFI Certification renewals, and just to learn something new with classes on technical; health, safety, & liability: and elective which includes a lot of great business classes. A full schedule will be listed on the website around the first of September. Because of the late change from Nashville to Orlando, there will be 17 different locations to choose from for your stay in Orlando. Please make plans to attend next year's EXPO. In 2014 it will be back in Salt Lake City, and in 2015 it will be in Nashville at the new convention center there. Non-members will be required to pay \$150.00 to attend the EXPO in 2013.

Young Guns News Items

Here is the new logo for the Young Guns of the HPBA and their website is youngguns@hpba.org, and they have developed a mission statement. If you are young person or someone new to the industry, you can become a member. At EXPO next year, there will be education classes designed just for the Young Guns. Young Guns also puts a monthly newsletter, so contact them if you are interested. If you have any questions, please contact Erica Peterson at erica@eehpatio.com. She is the Region 8 representative to the Young Guns committee.



GOVERNMENT AFFAIRS UPDATES

NSPS - NSPS is still on track, but has been delayed a little by some states wanting mandatory efficiency requirements. HPBA is watching it closely and working with EPA on all aspects of this program. For more information, contact John Crouch, crouch@hpba.org.

DOE RULE - Oral arguments will be presented on September 11, 2012, and then it will be up to the court to determine the outcome. Hopefully, there will be a decision before the end of the year, since the DOE rule is suppose to take effect in 2013. The main issue is that the DOE wants to classify gas logs and decorative gas appliances under the efficiency rule and could revisit them at any time and change the rules on them. This rule could have a tremendous impact on you if you sell decorative gas fireplaces or gas logs. For more info: Contact Ryan Carroll (carroll@hpba.org).

For Information on either the ICC 700 - NAHB Green Bldg. Std. or UL127 Gasketed Doors Issue - Please contact Tom Stroud for any updated information that may be available, stroud@hpba.org

NET ZERO - HPBA and HPBA Pacific are still working on Net Zero in California. For more info please contact John Crouch, crouch@hpba.org. or Kaity Van Amersfort, kaity@hpbapacific.org

CSPC - The rule about having a barrier on all gas fireplaces that have glass front will be added to the CSA Z21.50 and Z21.88. CSPC is going forward without doing any mandatory rules at this time, and allowing the industry to address the problem.

Also, the CPSC has asked HPBA and CSA to add that this standard should also cover Unvented Units with glass fronts. This will be a topic for discussion at the meeting of the Unvented Heater TAG on 6-15-12. For more info contact: Tom Stroud, stroud@hpba.org

The HPBA board has approved a glass front education program and approved the program for 3 years to educate homeowners who purchase new units and also to educate existing owners of after-market options.

LOCAL GREEN CODES - Tom Pugh brought up the issue of Green Codes at the last HPBA Board meeting in Orlando in June. He stated that the Green Codes will be the next major governmental issue to affect our industry. Green codes are going to be adopted at the local level and not at the national level, so the local affiliates will really need to keep up on what is going on in the local area in reference to our products and local codes. If something comes up, the local affiliate will have to work with HPBA to combat the issue such as HPBA Pacific is doing with the California Net Zero issue. So be aware, and keep abreast of what is going on locally in your area.



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We're on the Web!
Azhpba.org

Education Update

We had 4 people out of the 5 that tested at our annual event pass their certification exam. See the names below in the members section.

Also if you are looking for some education, contact us and we will see if we can work something out.

We have no further classes scheduled at this time, but we can set one up at any time if we have enough students that want to take it.

We also offer EPA RRP classes too, and the EPA is starting to enforce these rules, so please be careful if you are working in a house built before 1978.

Please contact Larry Grogan at 480-772-2169 or LGrogan@cox.net if interested or if you need any information.

Membership Update

Membership is down for the year, and hopefully it will improve next year. As a member, please try to recruit somebody to become a member in your association. If everyone recruited one new or an ex-member, we could double our membership. Like the things that the HPBA are working on right now, NSPS, DOE, Code issues, and CPSC. Without them working as a group for you, things could get worse in your business. Other benefits for members includes low cost credit card processing fees, business liability insurance, and low cost freight charges and others. Please check the HPBA website at

www.hpba.org. HPBA is also working on getting new benefits.

Contact me at LGrogan@cox.net or call me at 480-772-2169.

For those of you that have signed up as members for 2012, thanks!

**WE NEED YOU AS MEMBERS
and YOU SHOULD BE A
MEMBER OF THE ARIZONA
HPBA!**

Member Spotlight:

In this issue we will be featuring our member Southwest Gas Corporation represented by Steve Reyna, who is also the treasurer of the AHPBA Board. Steve has been an extremely important and valuable member of the board for the past few years. We are one of the few affiliates that have a gas company as an associate member, and they have been a member for many years going back to when Fran Smith worked for them. Thanks Steve and Southwest Gas. So if you have any questions about natural gas, contact Steve at 602-319-8570. See Picture on next page.

Other member news:

Congratulations to our NFI Certifications from our annual event:
Brian Menzies - Ace Hardware of Payson - NFI Pellet Certification
Greg Rau - Southwest Home & Hearth - NFI Gas Certification
Pledger Robertson - Arizona Gas Products - NFI Gas Certification
Jake Corn - The Stove & Spa Store (NM) - NFI Gas Certification

If you have any news on our members, please let me know at LGrogan@cox.net.

PICTURE FROM OUR MEMBERS:



Photo of our Steve Reyna - Southwest Gas - Treasurer of the AHPBA at our annual event at the Southwest Gas Outdoor Center - May 2012.