

Arizona HPBA NEWSLETTER

Newsletter August 1, 2013
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Larry Grogan
AHPBA Executive Director



President's News

Dear AHPBA Members,

Summer is almost over, and the burning season will be upon before we know it. I hope everyone has had a wonderful summer. Now is the time to start servicing your customer's appliances before it gets cold and everyone wants service at the same time. Of course, this has been a problem for all time, getting your customers to let you do the maintenance Jack Goldman from HPBA was there and talked t when it is hot outside. If you have a magical formula for doing this, please let us know.

Please think about going to EXPO next year because it won't be out in western part of the nation for a while. It is a great place to see new products, see old

friends, and meet new ones. I will be teaching a class there so please attend and say hi to me.

I am in the final stretch of being the AHPBA president, and I have enjoyed it very much. We have a great association here, but we need more members. Please think about joining especially for next year which includes free access to EXPO and to our annual event.

Thanks to all of our members!

Jack Wofford
President - AHPBA
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Upcoming Events

- ◆ AHPBA Board Meeting Aug 22
- ◆ HPBA Board Meeting Oct 16
- ◆ HPBA EXPO 2014 March 6-8, 2014
- ◆ AHPBA 2014 Annual Event TBD

HPBA News

I attended the board meeting on June 19, 2013 in Salt Lake City, the site of next year's EXPO. Hopefully everyone can make it. Some of the things that happened at the board meeting were some of the fee structures for manufacturing members exhibiting at EXPO especially the non-member rates and the noncore exhibitors such as spice manufacturers. Another issue that the board voted on was to lower the non-member fee to attend the show back to the original \$75.00 fee instead of the \$150.00 charged last year. Some of the affiliates were upset about that, but the board is worried about attendance for next year.

Also the board increase manufacturer's dues for next year, increased the cap for NSPS expenses, and designated Operation BBQ as HPBA's charity of choice.

A new director of communications was hired to replace Leslie Wheeler who retired in June.

If you have any questions or concerns regarding the HPBA, please feel free to contact me anytime at 505-983-5264 or at retail@thefirebird.com.

Gene Butler

Region 8 HPBA Board Member

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Annual Event News

Planning is going on for next year's annual event, and we will probably have to have it somewhere else next year because Southwest Gas is building a new outdoor area at their new offices and it will probably not be ready by then.

If you have any ideas for next year's location or if there is some education we can provide, please let me know. We are always looking for good ideas and extra help in planning the annual event. Get involved!

Also if you have not attended an annual event please let me know why and what we can do to make you want to come.

It's your party, so tell us what you want.

We will probably have the BBQ cookoff again next year, which seems to be a big hit with the members that attend, and it provides us with some great food. The date to have it is still yet to be determined.

IF YOU DIDN'T COME THIS YEAR, YOU MISSED SOME GREAT FOOD!

Contact Larry at 480-772-2169 or LGrogan@cox.net

Sponsors:

Thanks again to all our sponsors this year, and thanks to all the sponsors that came to our event or who had representatives at our event. Your help and support is greatly appreciated. If you have any ideas on future annual events, please contact Larry too. See contact information above. Hopefully we will see you at next year's event in early May (Tentative). Again we will be offering two levels of sponsorship, just like this year, Platinum level at \$500.00, and Gold level at \$300.

AHPBA MEMBERS - PLEASE SUPPORT OUR SPONSORS BY USING THEIR PRODUCTS AND SERVICES!

Sponsors, Thanks again, from the AHPBA Board and all our members

HPBA EXPO News

The HPBA EXPO for next year in Salt Lake City is starting to come together. There will be the tailgate party again on Thursday night and the all industry party on Friday night. We are exploring the possibility of having a reception next year in association with the RMHPBA on Wednesday evening. We still are not sure if we will have a reception at EXPO yet, hopefully in the next newsletter. If you are coming to the EXPO next year, Salt Lake City has a new light rail service from the airport to downtown, it is called TRAX and it is only \$2.50 each way and takes about 15-20 minutes. It is always good fun, and you will get to meet a lot of new people and see some old friends, take some educational classes, see what is new from the manufactures, and maybe find some new products to sell. Keep checking at www.hpbexpo.com for information on what happened in Orlando and the plans for Salt Lake City next year. The education line up will be on the website on 9-1-13, and you will also be able to register then.

	EXHIBITION: MARCH 6-8, 2014
	EDUCATION: MARCH 5-8, 2014
	SALT PALACE CONVENTION CENTER
	SALT LAKE CITY, UT

Young Guns News Items

The mentoring program has started with lots of people signed to provide the Young Guns with their experience over the past years. Please take advantage of some of the old minds out there that can give you tips on their past, both good and bad.

Please contact them at youngguns@hpba.org for more information. Don't forget that there are online classes for the Young Guns to view, check at www.hpbef.org. The next one is **Communicating With Confidence, John Kennedy**, and it's free. If you have any questions, please contact Erica Peterson at erica@ehpatio.com, the Region 8 representative.



GOVERNMENT AFFAIRS UPDATES

NSPS –Copy of memo from Rich Ali. On July 26th, OMB formally accepted the New Source Performance Standard (NSPS) from EPA. Now, the clock has started ticking on the 90 day comment period for which HPBA has been actively gearing up.

The EPA proposal is officially titled, “Standards of Performance for New Residential Wood Heaters, New Residential Hydronic Heaters and Forced-Air Furnaces, and New Residential Masonry Heaters.”

In its abstract, EPA states that this proposal “updates the 1988 NSPS to reflect significant advancements in wood heater technologies and design, broadens the range of residential wood-heating appliances covered by the regulation, and improves and streamlines implementation procedures.” EPA further states that the rule “is expected to require manufacturers to redesign wood heaters to be cleaner and lower emitting” and that these changes would provide for better and more efficient performance.

The rule would cover new appliances among the following: adjustable burn rate wood heaters, pellet stoves, single burn rate wood heaters, outdoor hydronic heaters (outdoor wood boilers), indoor hydronic heaters (indoor wood boilers), wood-fired forced air furnaces, and masonry heaters.

HPBA has been busy crafting an advocacy plan in anticipation of this action.

For more information contact: John Crouch at crouch@hpba.org.

NET ZERO - HPBA and HPBA Pacific - For an update please contact John Crouch, crouch@hpba.org. or Kaity Van Amersfort, kaity@hpbapacific.org

CSPC -Please inform your current customers and pass customers of the importance of watching their children and grandchildren around all burning appliances. To see a video that you can order or view online, go to www.safefireplacetips.com. You can order this video and have your logo or information included on the video. For more info on the rule please contact: Tom Stroud, stroud@hpba.org

LOCAL ISSUES: Not necessarily a local issue, but it does pertain to our state too. The \$300.00 tax credit has been reinstated so that if you buy a qualified wood burning or pellet stove, you will get a tax credit of 10% up to \$300.00. Good time for the dealers to push some new appliances in their market area. For more information go to: <http://www.hpba.org/government-affairs/major-projects/25c-tax-credit>.

GET INVOLVED: As you can see, the HPBA has been working for everyone in this industry. In the future, there will be more issues coming along that can affect **YOUR** business and most of them will come through local and state governments. **YOU** need to get involved by watching for issues that come up in your city, county, or state governments, and another way is to become a member of the **AHPBA**. Just think what would happen if you couldn't sell any gas or wood burning appliances again!!!!



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Education Update

Nothing is scheduled for education in the coming months. Our next classes will be at our next annual event in 2014. If you are interested in getting certified in NFI before that, please contact me and we can try to arrange something before then, or get you in touch with a laser grade facility where you can take the exam. If we can get five students together at any time we can do a review class and then give the exam.

We are also able to give the EPA Certified Renovator class at any time where we have at least two students who want to take that class. That is something you will need if you are working in a home or child care facility built before 1978.

If you have any questions, please feel free to contact me at 1-480-772-2169 or LGrogan@cox.net if interested in a class or if you need any other information.

Membership Update

We are always looking for more members for our association. Please give them a copy of our newsletter or have them contact me or Jack Wofford.

Please check out the www.hpba.org website to see a list of benefits that you enjoy as members, and also check out what the government affairs department has been doing for you whether you are a member or not, but the more members we have, means the better job they can do for us.

Please plan on going to the EXPO next year in Salt Lake City. It will be the last EXPO in the western US for quite a as a member you get free admission to the

EXPO and depending on your membership status you can take some more people with you. Retailers can take up to five people for free.

Please get involved in your industry by becoming a member of the AHPBA and HPBA at the same time. Every member helps make a difference in what happens in your industry. Don't sit by and let others try and do it for you. Membership doesn't cost much, and remember it is an association for your industry. Let me know if you have any questions

We want to thank all our current members.

We're on the Web!
Azhpba.org

Member Spotlight:

Erica Peterson of Earth Energy's Fireside Hearth and Patio store in Tucson, AZ. See photo and more info on next page.

Remember: If you would like to see photos of this year's or any of the last few years of our annual event, Please check them out at www.azhpba.org.

Other member news:

New Members who have signed up for 2013.

Cory Church, Manufacturer's Rep, HHT, Glendale, AZ

Jolynne Hoy, Manufacturer's Rep, Lucky Dist., Flagstaff, AZ (Correction from last newsletter)

People who passed the NFI Pellet Exam in May at our annual event:

Jason Brown - HomCo - Flagstaff

Larry Grogan, LCG Enterprises, just completed a 20 hour course in Fire Dynamics, Put on by the Arizona Chapter of the International Assoc. of Arson Investigators

If you have any news on our members, please let me know at LGrogan@cox.net.



Photo of Erica Peterson of Earth Energy's Fireside Hearth & Patio at 3948 W Costco Dr. Tucson, AZ 85741

Here is Erica Peterson making a pitch for the Young Guns Mentoring Program at the AHPBA annual event in May. She works with her mom and dad at the above named store in Tucson, AZ where she runs the contractor department, and she is also on your AHPBA Board (Secretary) and she is also the Region 8 representative to the Young Guns committee. Please stop and say hi to Erica, or give her a call at 520-888-8867, and be sure to check out their website at www.ehpatio.com