

# Arizona HPBA NEWSLETTER

Newsletter Dec. 1, 2012  
Volume 6, Issue 1

Larry Grogan  
AHPBA Executive Director



## President's News

Dear AHPBA Members,

The Holiday Season is here, and hopefully everyone is busy selling products for the burning season. Be sure to remind your customers to be safe with fire and their Christmas trees, and also remind them what is safe to burn in their units and what is not safe to burn. Convince your wood burning customers to use seasoned wood, and not just the cheapest around. For customers using gas burning units with fixed glass doors, tell them about the dangers of little children touching the hot glass.

If you have time next year, try and make it to EXPO and see all the new products coming out, and catch with old friends.

For those current members, it is very important that you sign up as members

## HPBA News

I attended the HPBA Board meeting in October and most of the discussion was on the ongoing issues such as NSPS, DOE and CPSC and the continuing fight into 2013. Also discussed was the budget for 2013 and whether it will be up or down. The board will approve a budget this month.

There was also a discussion of ways for manufacturers, members, and the association to work together to have a joint association position.

The board also approved the affiliate association dues structures, and discussed the possibility of using co-op funds for retailers to join the association. Nothing was decided at this

for next year, and if you are not a member, we need you too, and you need the association to work for all of us with all the government things going on now.

Please contact me with any questions or concerns about the AHPBA

Please take time to enjoy the holidays with family and friends, and a wonderful and safe

**MERRY CHRISTMAS  
AND A HAPPY NEW  
YEAR!**

Jack Wofford  
President - AHPBA  
928-779-0101

time.

If you need any information on glass front safety, please go to the website, [www.safefireplacetips.com](http://www.safefireplacetips.com).

Please get involved in your affiliate and be sure to join for 2013.

I also wanted to wish you a very Merry Christmas, a Happy New Year, and a wonderful holiday season.

Please feel free to contact me anytime at 505-983-5264 or at [retail@thefirebird.com](mailto:retail@thefirebird.com).

Gene Butler

## Contents

President's News	1
HPBA News	1
Upcoming Events	1
Annual Event News	2
Sponsors Listing	2
HPBA EXPO News	2
Young Guns News Items	3
Government Affairs News	3
Education Update	4
Membership Update	4
Member News	4
AHPBA Member Picture	5

## Upcoming Events

- ◆ AHPBA Board Meeting Feb. 7
- ◆ HPBA Board Meeting Mar. 12
- ◆ HPBA EXPO Mar 13-16
- ◆ AHPBA Annual Event May 3

## 2012 ANNUAL SPONSORS

**Platinum**  
**Hearth & Home Technologies**

**Lennox**

**RH Peterson**

**Southwest Gas Corp.**

**Gold**  
**Jotul**

**M & G Duravent**

**Olympia Chimney**

**Skytech**

## Annual Event News

We have set a date for the annual event, and it will be the evening of May 3<sup>rd</sup>, 2013, and we will have NFI's classes from 8:00 am to 2:00 pm and the exam will start at 2:30 pm, and then the evening will start at 5:00 pm with our 3<sup>rd</sup> annual barbecue cook-off, hopefully with our two time winner coming back to defend their crown, Deb Brown and the Fire Magic chef's. The evening will end around 9:00 pm right after our outstanding raffle. We are looking for donations to our raffle. So please let me know if you have donations for it.

We haven't finalized the location yet, but we are working on it at this time

and should have finalized by our next newsletter on Feb.1, 2013.

Also, if you would like to be involved with the planning of this event, or the 2014 annual event, please let me know. We can always use your help or input.

Contact Larry at 480-772-2169 or [LGrogan@cox.net](mailto:LGrogan@cox.net) if you have any ideas or thoughts!!!!!!!!!!!!!!!!!!!!!!

## Sponsors:

Thanks again to all our sponsors who have sponsored us this year, and hopefully it was beneficial to you as sponsors. If you have any ideas on future annual events, please contact Larry too. See contact information above. Hopefully we will see you there next year at our annual event on May 3<sup>rd</sup>. Again we will be offering two levels of sponsorship, just like this year, Platinum level at \$500.00, and Gold level at \$300.

**AHPBA MEMBERS - PLEASE SUPPORT OUR SPONSORS BY USING THEIR PRODUCTS AND SERVICES!**

Sponsors, Thanks again, from the AHPBA Board and all our members

## HPBA EXPO News

The HPBExpo will be in Orlando next year on March 13-16. The website is up and running. Go to [www.hpbexpo.com](http://www.hpbexpo.com) to check out everything that will be happening in Orlando. You can now go to the website and register for the EXPO, and reserve a room in the HPBA housing block. You will need your membership number to sign up. Give me a call if you don't have it. There will be two parties again in 2013, the Tailgate party on Thursday night in the Burn area, and the all-industry party at the House of Blues on Friday night. Since the Friday night party will be off site, there will be busing to and from the HPBA hotels. Food will be available in 2013 at the House of Blues, and you can now buy drink and food tokens on line too. There will also be lots of education from the HPBEF including some education designed for the Young Guns, and there will be NFI review classes and exams offered as always. Non-members will be required to pay \$150.00 to attend the EXPO in 2013.



**HPBExpo**  
**MARCH 13-16, 2013**  
**ORANGE COUNTY CONVENTION CENTER**  
**ORLANDO, FL**  
**HPBExpo.com**

## Young Guns News Items

Here is the new logo for the Young Guns of the HPBA and their email address is [youngguns@hpba.org](mailto:youngguns@hpba.org). Please contact them if you are new to the industry whether you are young or old. At EXPO next year, there will be education classes designed just for the Young Guns, and there is also a quarterly webcast designed just for the Young Guns. Young Guns will also be having a reception at EXPO next year on Wed. Mar. 13. Be sure to get involved, the Young Guns are here for you. If you have any questions, please contact Erica Peterson at [erica@eehpatio.com](mailto:erica@eehpatio.com), the Region 8 representative. to the Young Guns committee.



## GOVERNMENT AFFAIRS UPDATES

**NSPS** - NSPS is still on track, but has been delayed a little by some states wanting mandatory efficiency requirements. HPBA is watching it closely and working with EPA on all aspects of this program, and even getting involved with some on the state agencies that expressed concerns over the rules, and wanting stricter guidelines. Things such as CO standards, cordwood tests for wood stoves, pellet efficiency testing, lumping together hydronic heaters and warm air furnaces together in one group, and putting masonry heaters into the Thermal Storage group are some of the issues. For more information please contact: John Crouch at [crouch@hpba.org](mailto:crouch@hpba.org).

**DOE RULE** - Oral arguments have been presented now, and we are just waiting for the court's decision which should be some time the end of this year or the beginning of next year. There is also a bill before Congress, HR 6578, that if passed would define decorative hearth appliances, and sort of bypass the DOE. Nothing is certain until the decision is heard. For more info: Contact Rich Ali at [ali@hpba.org](mailto:ali@hpba.org) or Ryan Carroll at [carroll@hpba.org](mailto:carroll@hpba.org).

For Information on either the **ICC 700 - NAHB Green Bldg. Std. or UL127 Gasketed Doors Issue** - Please contact Tom Stroud for any updated information that may be available, [stroud@hpba.org](mailto:stroud@hpba.org)

**NET ZERO** - HPBA and HPBA Pacific - For an update please contact John Crouch, [crouch@hpba.org](mailto:crouch@hpba.org). or Kaity Van Amersfort, [kaity@hpbapacific.org](mailto:kaity@hpbapacific.org)

**CSPC** - The rule about having a barrier on all gas fireplaces that have glass front will be added to the CSA Z21.50 and Z21.88. CSPC is going forward without doing any mandatory rules at this time, and allowing the industry to address the problem. Beginning in 2015, it will be required to have a barrier on all glass fronted gas fireplaces. They have also started a marketing campaign to the consumers about the dangers of touching hot glass especially for youngs kids. Check it out at [www.safefireplacetips.com](http://www.safefireplacetips.com). For more info contact: Tom Stroud, [stroud@hpba.org](mailto:stroud@hpba.org)

### LOCAL ISSUES:

I just attended a Brown Bag lunch informative meeting with the Maricopa County Air Quality Department concerning the issue of burning wood burning fireplaces on no burn days which has included Christmas and New Year's days and evenings in the last few years. They are looking at ways to enforce the rules for both residential and commercial. If you live in or sell products in Maricopa County and some areas outside the county, please check to see if it a no burn day or what areas are affected by going to the Maricopa County Air Quality Department website, [www.maricopa.gov/aq](http://www.maricopa.gov/aq). If you have any questions, please contact me at [LGrogan@cox.net](mailto:LGrogan@cox.net).



**AHPBA**  
3348 E. Hampton Ave.  
Mesa, AZ  
85204

**Phone:**  
(480)-772-2169

**Fax:**  
(480)-306-8513

**E-mail:**  
LGrogan@cox.net

We're on the Web!  
[Azhpba.org](http://Azhpba.org)

## Education Update

We have nothing going on right now, but we can always arrange a NFI review class and exam, or an EPA certified renovator class at any time if we can get enough students together. We will offer some NFI review classes and exams at the next annual event on May 3, so keep on the lookout for information about the annual event.

In the meantime, if you need to get some CEU's to re-qualify for a current NFI certification, so can go to

[www.hpbef.org](http://www.hpbef.org) and check out Hearth On Line, where you can take online classes to earn CEU's really easily and fairly inexpensively. Also starting next year, to renew your NFI Certification with ceu's you will have to take a product specific update class which will be available on line.

If you have any questions, please feel free to contact me at 1-480-772-2169 or [LGrogan@cox.net](mailto:LGrogan@cox.net) if interested in a class or if you need any other information.

## Membership Update

I have sent membership renewal notices to all our current members. We need you to renew your membership so we can continue as a group to work on the current issues such as NSPS, DOE, Code issues, and CPSC. Without HPBA working as a group for you, things could get worse for your business. Be sure to invite your friends and others who are in the hearth business to join too. Benefits for members include low cost credit card processing fees, business liability insurance, and low cost freight charges and others such as networking with other dealers. Please check the HPBA website at [www.hpba.org](http://www.hpba.org).

Comment from a HPBA member in another state - "HPBA is a unique organization that has set its main goal to help

the retailer succeed. With an education program unlike any other industry and the backing on governmental concerns for the industry and its ongoing safety and success.. With the affiliate help on a local basis, combined with the National HPBA, our industry is one with which we all can be proud of doing our day to day routines."

We want to thank all our past members for their contributions and support of the AHPBA. We look forward to you rejoining for 2013. Remember you will need your membership number to sign up on line for the HPBExpo 2013.

**WE NEED YOU AS MEMBERS  
and YOU SHOULD BE A  
MEMBER OF THE ARIZONA  
HPBA!**

### Member Spotlight:

In this issue we will be featuring one of our board members, Mike Lundy, who works for Forrest Energy Corp. in Show Low, AZ. If you are in the need for pellets or pellet logs, etc. please give Mike a call at 1-800-246-3192 or 1-928-537-1647, Ext. 201, or visit their website, [www.forestenergy.com](http://www.forestenergy.com). Mike has been a valued member of the board for the last few years. (Picture on next page)

### Other member news:

Steve Reyna of Southwest Gas and also our treasurer is retiring from Southwest Gas after many years. Steve will be greatly missed by us at the AHPBA for all his contributions, and the contributions of Southwest Gas, which we couldn't have gotten without Steve's assistance. Thanks Steve and Good Luck in your retirement. (Picture on next page)

If you have any news on our members, please let me know at [LGrogan@cox.net](mailto:LGrogan@cox.net).

## PICTURE FROM OUR MEMBERS:



Photo of our 2012-2013 Board including Keith Richardson of Arizona Fireplaces, Val Romero of Arizona Grill & Hearth, Jack Wofford of Wizard's Hearth & Home, Steve Reyna (Retired) of Southwest Gas, Larry Grogan (Staff), Mike Lundy of Forest Energy Corp., Cory Church of Hearth & Home Technologies, and Jason Brown of HomCo.

**WE WISH YOU THE HAPPIEST OF THE HOLIDAY SEASON, A VERY MERRY CHRISTMAS, AND A HAPPY NEW YEAR!**