

# Arizona HPBA NEWSLETTER

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Larry Grogan  
AHPBA Executive Director



## President's News

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### Upcoming Events

- ◆ HPBA Board Meeting 3-15-16
- ◆ AHPBA Annual Event 2016 TBD
- ◆ AHPBA Board Meeting 1-12-16
- ◆ HPBA EXPO March 17-19, 2016

Dear AHPBA Members,

I hope everyone had a great Thanksgiving with their family and friends. Christmas is just around the corner, and then 2016 will be here. Then it will be time to go to EXPO 2016 in New Orleans. Just found out that Val Romero, a current board member, and the owner of Arizona Grill & Hearth in Tucson, will be cooking at the Big Green Egg cook off at the tailgate party on Thursday night, 3-17-16. Be sure to come by and root him on.

The new affiliate agreement is almost ready. We will let you know when we get it.

Hope your business is going great now with some cold weather. Be sure to take

some time to spend with family and friends over the **Holiday Season**. I hope you have a very **Merry Christmas and a wonderful New Year**. May all your wishes come true! It will be my 2nd Christmas with my son, and I am really looking forward to it.

Remember to let your friends and associates know that you are a member of the AHPBA. Contact me for if you have any questions or concerns regarding the AHPBA.

**BECOME A MEMBER!**

Keith Richardson  
President - AHPBA  
602-920-5533

## HPBA News

Not a whole lot to report from the last board meeting. We mainly heard reports from all the HPBA directors on their various departments of the HPBA.

The 2016 EXPO is looking great with signups for exhibitors up from last year, and last year was the best year since 2008. You can now check out the HPBExpo.com website for information on next year's EXPO, and register for the EXPO and get your reservations for there too. We will decide the HPBA budget for next year in Dec, but it looks like it will be around 5% greater next year. Next year I get the great honor of being the Chairman of the HPBA board

starting at EXPO.

Don't forget about the great reception on Wednesday night, 3-16-15 at Fulton Alley with the other affiliates RMHPBA, OHPBA, NHPBA, SCHPBA, and HPBA Pacific. Hope to see all of you there. I'll be there.

Have a wonderful holiday season.

If you have any questions or concerns regarding the HPBA, please feel free to contact me anytime at 505-983-5264 or at [retail@thefirebird.com](mailto:retail@thefirebird.com).

Gene Butler

Region 8 HPBA Board Member

## 2015 Annual Sponsors

### PLATINUM

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**Napoleon**

*Other donations by Arizona Fireplaces, Modern Flame, Jotul, Arizona Grill & Hearth, and Forest Energy*

## Annual Event News

The tentative dates are May 6<sup>th</sup> and 7<sup>th</sup>, still yet to be finalized for next year's event yet, but we have started the planning of it. Hopefully by the next newsletter we will have more information about it. I know it will be great as usual then. Go to our website to view pictures from this year's event, [www.azhpba.org](http://www.azhpba.org).

Education will be a priority next year, so if you have any ideas on what you would like taught next year, please give me a shout. This year's classes were

### Sponsors:

Thanks to all our sponsors this year. We really appreciate you making the AHPBA with your donations a better association. Hopefully you had a chance to view our video newsletter which will be one of our new benefits to some sponsors for next year. If you haven't seen our Dec. video newsletter, please go to our website at [www.azhpba.org](http://www.azhpba.org).

## AHPBA MEMBERS - PLEASE SUPPORT OUR SPONSORS BY USING THEIR PRODUCTS AND SERVICES!

Sponsors, Thanks again, from the AHPBA Board and all our members

## HPBA EXPO News

The EXPO website is open([www.hpbexpo.com](http://www.hpbexpo.com)), and you register to attend, make hotel reservations, and check out what is available, both in exhibitors and the education being offered. Plus you check out what you can do in New Orleans. Being in New Orleans on St. Patrick's Day should be great fun, and you can join us at the Fulton Alley for the AHPBA, RMHPBA, OHPBA, NHPBA, SCHPBA and HPBA Pacific reception on St. Patrick's Eve. Check out their website at [www.fultonalley.com](http://www.fultonalley.com). We have sponsors for our reception next year that include Archgard, Kozy Heat, Olympia Chimney, Blaze King, Travis, Hearthstone, Jotul, Napoleon, RH Peterson, Amantii, Morso, and Sierra Flame. Thanks to those sponsors. Check out the info about the Tail Gate party and the Big Green Egg cook off where Val Romero will be a grilling.

great, and we are sure next year's will be too.

If you would like to help plan the event in any shape or form, please give me a call. We can always use the help, but the most important thing is for you to come to event.

### MAKE PLANS TO ATTEND NEXT YEARS EVENT

Contact Larry at 480-772-2169 or [ahpba@outlook.com](mailto:ahpba@outlook.com)



## Stove Change Out News

Still nothing new on the change out, other than it looks like this change out will happen a little later than anticipated, maybe at the earliest late next year. Things are still moving forward, just at a slower rate. Since the change out will cover the northeastern corner of the state along with some other states in the Four Corners area, a lot of the area is home to the Navajo and Hopi Indian reservations. The final details are not set yet, but things like education are being talked about. Some of the change outs could include coal stoves along

with wood, gas, and pellet units. Coal is readily available on the Navajo reservation so that is why it might be included in the change out program. NFI certification may be required to install units in this program, but that hasn't been decided yet. I will keep you posted as I find out more information in the future. Contact me if you have any questions at [ahpba@outlook.com](mailto:ahpba@outlook.com).

## GOVERNMENT AFFAIRS UPDATES

**NSPS** - NSPS is in, and 4.5 g/h or less is the magical number for Step 1 and this covers all wood stoves, wood inserts, and pellet stoves. Manufacturers will not be able to ship any stove that does not meet those numbers on May 15, 2015, and retailers will not be able to sell those non-certified units after **Dec. 31, 2015** and that includes pellet stoves. Just remember that distributors can still sell and ship units that are not certified until 12-31-15. So **be aware** of the manufactured dates and the certification information on the units you have or receive. All units currently manufactured that already pass the new standards will not have to be recertified. Also of importance is having the installation manuals close by the displays so potential owners can inspect it. There is always the possibility of EPA enforcement people to show up after the first of the year. **BE PREPARED!** Hang tags are not required in Step 1, but will be optional in Step 2. For more information contact: John Crouch at [crouch@hpba.org](mailto:crouch@hpba.org).

**DOE:** Still waiting for EPA to respond the comments HPBA submitted on the Department of Energy's (DOE) "Energy Conservation Standards for Hearth Products" Notice of Proposed Rulemaking (NOPR). Included in HPBA's comments were arguments about the procedural shortcomings of the rule, the failure to meet statutory obligations, the improper consideration of multiple products as one "covered product" category, and the complete lack of consideration for existing technology. For more information concerning the DOE, please contact Ryan Carroll at [carroll@hpba.org](mailto:carroll@hpba.org).

**TAX CREDIT ISSUE:** Nothing new on the tax credit but HPBA continues to work with both the Senate and House on getting the tax credit back in force for 2015 and 2016. Just understand, as of right now there is no tax credit, and until the credit is signed by the President, don't tell your customers that they can get a credit on their federal taxes.

To see how you help, please contact Rachel at [Feinstein@hpba.org](mailto:Feinstein@hpba.org).

**CSPC** -Remember all gas products manufactured this year must have some type of approved barrier installed on them, and you must make sure that the barriers are installed when you leave the house. You can still sell units built prior to Jan. 1, 2015 without screens, but if there is a screen built for that unit, I would highly recommend you selling it with the unit. Another issue, if you go to a home to service a unit and there is no barrier on the unit, you do not have to ask where the barrier is or reinstall one. For more info on the rule or any other code please contact: Rachel Feinstein, [Feinstein@hpba.org](mailto:Feinstein@hpba.org).

**NFPA 211:** The NFPA 211 has modified the rule to allow decisions to be based on a decision by a qualifying agency, such as NFI or CSIA. Also the rule about gas logs being certified for each unit that they are installed has been deleted, and the wording has went back to what it has been for the last 15 years. If you have any other questions, please contact Tom Stroud, [stroud@hpba.org](mailto:stroud@hpba.org).

**MAKE YOUR VOICE HEARD:** HPBA has gone live with its Legislative Action Center (LAC) program, an online tool that links you directly to members of Congress. Go to [hpba.org](http://hpba.org), go to Government Affairs, and click on Federal & State Govt. relations. If you have any problems getting on, please contact Rachel Feinstein at [Feinstein@hpba.org](mailto:Feinstein@hpba.org).

**LOCAL ISSUES:** For more info on Maricopa County, go to [www.cleanairmakemore.com](http://www.cleanairmakemore.com) and check to see if today is no burn day or you can download their app. Please follow you local building code issues and let me know if anything is happening in your area. Remember, the HPBA and the AHPBA may be able to help on any issue that arises.

**JOIN TODAY!**



**AHPBA**

**Phone:**  
(480) 772-2169

**Fax:**  
(406) 897-2310

**E-mail:**  
[ahpba@outlook.com](mailto:ahpba@outlook.com)

## Education Update

Our next educational event will be at next year's annual event. The classes have not been decided yet, so let us know if there is anything that you would like to hear about or learn about, such as social media, growing your business, etc.

If you were not able to go to EXPO and take some of the education classes there, or you need some classes for your NFI certification, or just to learn, you can go to [hpbef.org](http://hpbef.org) for more

information on Hearth On Line. They have a great list of classes, and have a on line subscription for individual or company subscription (5).

So let me know if you need a class for something in the future or next year at our annual event. These classes could be NFI review classes or some other topic. If we can get enough people interested in taking them, then we can probably arrange the class. Contact me at [ahpba@outlook.com](mailto:ahpba@outlook.com).

## Membership Update

Current members, you should be receiving your invoices from me via email soon if you haven't already received them. On them will be your membership number which you will need when you sign up to go to EXPO. If you need it right away, please give me a call or email me.

If you know anyone in the industry that is not a member of the AHPBA, please talk to them about joining or give me their contact information. We are the smallest affiliate in the US, and we

need to grow as an association.

If you missed one of our two video newsletters, you can go to our website and check it out.

**HAVE A WONDERFUL  
HOLIDAY SEASON, A VERY  
MERRY CHRISTMAS, AND A  
GREAT NEW YEAR!!!!!!!!!!!!**

We're on the Web!  
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Or Twitter  
[@ArizonaHPBA](https://twitter.com/ArizonaHPBA)

**Member News:** The photo on the next page shows photos of yesterday and today at Arizona Fireplaces. The Richardson family should be very proud of all their achievements in the business world in Phoenix, AZ.

Our board election for board members for 2016-2017 is over and here are the names of the new board.

Val Romero	Arizona Grill & Hearth	Tucson, AZ
Erica Peterson	Earth Energy's Hearth & Home	Tucson, AZ
Jason Brown	HomCo Ace Home Center	Flagstaff, AZ
Jack Wofford	Wizard's Hearth & Home	Flagstaff, AZ
Mike Lundy	Forest Energy Corp.	Show Low, AZ
Jarrod Goss	Arizona Fireplaces	Phoenix, AZ
Elliott White	Modern Flames	Phoenix, AZ

Also Keith Richardson, Arizona Fireplaces, is leaving the board after many years of service to our association. He will still be involved as a non-voting member of the board as past-president. I would like to thank Keith for all his service over the last few years.

Another member of the Arizona Fireplace family, Kris Richardson, just got married in October. Congratulations!

If you have any news on our members, please let me know at [ahpba@outlook.com](mailto:ahpba@outlook.com).



Photo Above: On the left is a photo of Don Richardson and his son Keith taken back in 1985 when Don started his building for Arizona Fireplaces, and on the right is a photo of Keith and his son Luke taken on 11-13-15 at the new building for Modern Flames that was just started across the street from the original building. The family business is still going strong after 30 years.



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