

Arizona HPBA NEWSLETTER

Newsletter December 1, 2013
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Larry Grogan
AHPBA Executive Director



President's News

Dear AHPBA Members,

Hope everyone had a wonderful Thanksgiving with their family and friends. This is the end of my two year tenure as President of the AHPBA. I feel very fortunate and honored to have been your President for that period of time. I will still be involved in the board as Past-President for the next two years. So please contact me if you have any issues in the future that you feel the board could help you with.

I also hope everyone is having a great burning season, making some money, and giving your customers a great hearth experience.

Please try to attend the HPBA EXPO next

year in Salt Lake City. I'll be teaching a class there so please attend and say hi to me. It will be the last time the EXPO is in the western United States until 2019.

Please be sure to return your ballots for the 2014-2015 board. Remember they represent you.

Have a wonderful Christmas, Happy Holidays, and a great New Year!!!!!!!!!!!!!!

Jack Wofford
President - AHPBA
928-779-0101

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Upcoming Events

- ◆ AHPBA Board Meeting 1-9-14
- ◆ HPBA Board Meeting 3-4-14
- ◆ HPBA EXPO 2014 March 6-8, 2014
- ◆ AHPBA 2014 Annual Event TBD

HPBA News

I attended the last board meeting in October in Arlington, VA. Main things that were discussed was the Ambassador Program where manufacturers and affiliate staff and leaders will do all they can to promote membership in the HPBA, creation of new sections of the association with the addition of the gas logs section and the electric hearth products section. Sections will include manufacturer's that manufacture products that fall into those sections. This will give the sections more control of the money that is spent in working with or fighting governmental rules and laws that affect those sections.

The board also decided to hold off in

making any decisions on the EXPO location in 2022 and 2025. They felt it was just too far out to really understand where our industry will be then. Hopefully you will be able to come to the EXPO next year in Salt Lake City.

If you have any questions or concerns regarding the HPBA, please feel free to contact me anytime at 505-983-5264 or at retail@thefirebird.com.

HAVE A WONDERFUL CHRISTMAS AND A HAPPY NEW YEAR!

Gene Butler

Region 8 HPBA Board Member

2013 ANNUAL SPONSORS

Platinum

Broilmaster

Hearth & Home Technologies

IHP

Lucky Distributing

RH Peterson

Southwest Gas Corp.

Gold

Jotul

Napoleon

Olympia Chimney

SBI

Annual Event News

We are still in the planning stages for next year's annual event. We should be having our annual event at the new outdoor area at Arizona Fireplaces in Phoenix, AZ. We still have not set a date yet, but I should be sending out an announcement by early next year. We will be doing the barbecue cook-off for the third straight year. It seems to be a big hit with the members that attend and the sponsors that come too. It also gives us some great food to eat.

If you have any ideas for next year's event or future events including some education that you might need. We will be doing the NFI review classes (if

enough students sign up) and exams again. We are always looking for good ideas and extra help in planning the annual event. Get involved!

Also if you have not attended an annual event please let me know why and what we can do to make you want to come. It's your party, so tell us what you want.

HAVE A WONDERFUL CHRISTMAS AND A VERY HAPPY NEW YEAR!

Contact Larry at 480-772-2169 or LGrogan@cox.net

Sponsors:

Hope everyone had a great Thanksgiving and didn't eat too much, ha ha. Thanks again for being our sponsor for 2013. We are looking for sponsors for 2014 at the same levels as before, \$500.00 for platinum and \$300.00 for gold. I will be sending out announcements about sponsorship for next year very soon.

AHPBA MEMBERS - PLEASE SUPPORT OUR SPONSORS BY USING THEIR PRODUCTS AND SERVICES!

Sponsors, Thanks again, from the AHPBA Board and all our members

HPBA EXPO News

You can now register to attend the 2014 EXPO in Salt Lake City online at www.hpbexpo.com and make housing reservations, check out the education program, and check out the tailgate party and the all industry party (50's theme). HPBA has added a special offer to all the skiers and snow boarders that will be coming, an all day pass, transportation to ski resort, and lunch at about half price. There also will be special equipment rental prices too. Check it out on the website. AHPBA will be having a joint reception at EXPO with RMHPBA on Wed. Mar. 5 from 6-8, more details in the next newsletter. If you are coming to the EXPO next year, Salt Lake City has a new light rail service from the airport to downtown, it is called TRAX and it is only \$2.50 each way and takes about 15-20 minutes. It is always good fun, and you will get to meet a lot of new people and see some old friends, take some educational classes, see what is new from the manufactures, and maybe find some new products to sell.

	EXHIBITION: MARCH 6-8, 2014
	EDUCATION: MARCH 5-8, 2014
	SALT PALACE CONVENTION CENTER
	SALT LAKE CITY, UT

Young Guns News Items

Plan on attending the 4th annual Young Guns reception at the 2014 EXPO. It will be at the Keys on Main starting at 5:30 pm on Mar. 5, 2014. At EXPO next year, there will be specific classes for the Young Guns, 15 of them. Check it out at hpbexpo.com. Look for the YG in the orange square that designates the young guns classes. Please contact them at youngguns@hpba.org for more information or to get put on their newsletter mailing list.



If you have any questions, please contact Erica Peterson at erica@eehpatio.com, the Region 8

GOVERNMENT AFFAIRS UPDATES

NSPS – The NSPS has been turned over to the Office of Management & Budget for review. It will be given back to EPA soon and then there will be a 90 day comments period and then HPBA will be making comments, The final will be out in the Spring/Summer of 2015.

For more information contact: John Crouch at crouch@hpba.org.

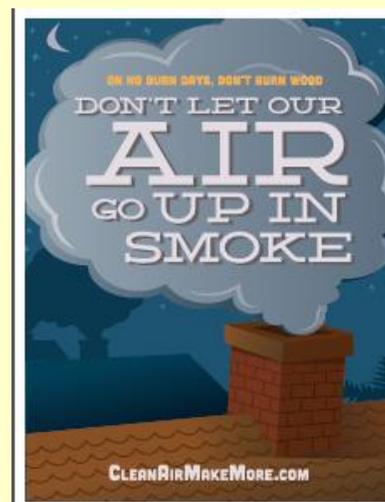
NET ZERO - HPBA and HPBA Pacific - For an update please contact John Crouch, crouch@hpba.org or Kaity Van Amersfort, kaity@hpbapacific.org

CSPC -Please inform your current customers and pass customers of the importance of watching their children and grandchildren around all burning appliances. To see a video that you can order or view online, go to www.safefireplacetips.com. You can order this video and have your logo or information included on the video. For more info on the rule please contact: Tom Stroud, stroud@hpba.org

LOCAL ISSUES: Not necessarily a local issue, but it does pertain to our state too. The \$300.00 tax credit has been reinstated so that if you buy a qualified wood burning or pellet stove, you will get a tax credit of 10% up to \$300.00. Good time for the dealers to push some new appliances in their market area. For more information go to: <http://www.hpba.org/government-affairs/major-projects/25c-tax-credit>.

Also if you are in Maricopa County, remember they will be trying to enforce the no burn policy. If you any questions, please contact me or go to: www.maricopa.gov/aq. There will be a new ad

campaign starting this month to promote the no burning days. Remember this is a great opportunity to sell some gas burning or electric appliances so people can still have their fire for the holidays. Here is some info on the campaign



For more information on this campaign and how you can help go to www.cleanairmakemore.com. If we don't help on this program and it doesn't succeed, EPA may step in and make it harder on us in the future. Use this as an opportunity to sell new things.

GET INVOLVED: You need to get involved in the association that is helping your business, and fighting for your rights with the federal government and on local issues. **JOIN TODAY!** Also if you are members of another group, please keep aware of what they are doing in their fights with the government over rules. It may affect us too.



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We're on the Web!
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Education Update

Hopefully you have been educating your customers on how to use their appliances that you sold them including how to maintain them and use them properly which will save you time on phone calls and nuisance questions. For those of you in areas that have no burn days such as the majority of Maricopa County, learn about those days and what is required. So if you see this sign, understand that it is a no burn day and understand what it means for your customer.



For more information go to:

www.cleanairmakemore.com

If you have any questions, please feel free to contact me at 1-480-772-2169 or LGrogan@cox.net if you need any other information.

Membership Update

We are always looking for more members for our association. Please give them a copy of our newsletter or have them contact me or Jack Wofford.

Please check out the www.hpba.org website to see a list of benefits that you enjoy as members, and also check out what the government affairs department has been doing for you whether you are a member or not, but the more members we have, means the better job they can do for us.

Please plan on going to the EXPO next year in Salt Lake City. As a member you get free admission to the EXPO and depending on your membership status you can take some more people with

you. Retailers can take up to five people for free.

We are offering a special promo to our current members when they sign up again for 2014 or 2014/2015. If they can get a new member or an old member to sign up for membership for 2014 or 2014/2015, we will give them a \$50.00 discount per new or returned member up to \$250.00 when they sign up again for 2015 or 2016 depending on if they signed up this year for a one year or two year membership.

Please return your board ballots if you have not done so.

We want to thank all our current members.

Member Spotlight:

Mike Barnhart, Gilbert Fireplaces & BBQs. See photo and more info on next page.

Remember: If you would like to see photos of this year's or any of the last few years of our annual event, Please check them out at www.azhpba.org.

If you have any news on our members, please let me know at LGrogan@cox.net.

In Memoriam:

It is with great sorrow that I report the passing of John W. Sherwood IV on September 27, 2013. I had the pleasure of working with him from 1997 to 2002 while I was employed at Jordan Windows and Doors and Fireplaces. Most recently, he was the Branch Manager of Earthcore Industries (Isokern). He was only 36 years old and will be missed by all who knew him. Even though the company that he worked for was not a member of our association, John was a member of our industry and very dedicated to our industry.



**Photo of Mike Barnhart of Gilbert Fireplaces & BBQs at
1150 S. Gilbert Rd. Suite 101, Gilbert, AZ 85296**

Here is Mike Barnhart as he is cooking on a Gorilla Pellet Grill at the last AHPBA annual event in May. He was also listening intently to Jack Goldman, President of the HPBA, making some comments about the statue of the HPBA. Also other pictures above are the front of the store, and an interior picture of the store. They sell fireplaces and BBQs and all the accessories for those products. Please stop and say hi to Mike, or give him a call at 602-243-6423, and be sure to check out their website at www.gilbertfireplacessbbqs.com .