

Arizona HPBA NEWSLETTER

Newsletter February 1, 2014
Volume 1, Issue 1

Larry Grogan
AHPBA Executive Director



President's News

Dear AHPBA Members,

I am honored to be your new President of the AHPBA. We have a strong association with so many great members. As we enter a new year I think it is important to refocus and address our role as board members of **YOUR** association. Our role is to bring value to you and your business. We bring value by keeping you informed and protected against government regulations on a local and national level, providing information on new products and market trends along with technical training and certifications for you and your staff and also sales and management training that help you close more sales. We want to give you all the essential tools for you to better your

business and give you an edge over your competition. We invite and encourage you to tell us how we can better serve you and bring more value to your business. This year at our annual event we'll offer several training courses, introduce you to some new products and of course have a great time. I look forward to see everyone there.

Please try to attend the HPBA EXPO this year in Salt Lake City. It will be the last time the EXPO is in the western United States until 2019.

Keith Richardson
President - AHPBA
602-920-5533

Contents

President's News	1
HPBA News	1
Upcoming Events	1
Annual Event News	2
Sponsors Listing	2
HPBA EXPO News	2
Young Guns News Items	3
Government Affairs News	3
Education Update	4
Membership Update	4
Member News	4
AHPBA Member Picture	5

HPBA News

I wish to extend my congratulations to Keith as your new board president. It will be great to work with Keith over the next two years. Working with Jack Wofford for the past two years was a rewarding experience for me. I am looking forward to seeing many of the AHPBA members at our joint get together with RMHPBA at the 2014 HPBExpo that I have already met and looking forward to meeting more of the AHPBA members. It has been and still is my pleasure to represent RMHPBA and AHPBA on the HPBA Board.

Our next HPBA board meeting is on Mar. 4 just prior to EXPO this year. I am hoping that many of you from Arizona

will be able to attend. I will give you a report on what happens at our board meeting in the next issue of the AHPBA Newsletter in Apr. 2014. Hopefully you will be able to come to the EXPO next year in Salt Lake City.

If you have any questions or concerns regarding the HPBA, please feel free to contact me anytime at 505-983-5264 or at retail@thefirebird.com.

Hope is everyone is having a wonderful beginning to 2014!

Gene Butler

Region 8 HPBA Board Member

Upcoming Events

- ◆ AHPBA Board Meeting 5-2-14
- ◆ HPBA Board Meeting 3-4-14
- ◆ HPBA EXPO 2014 March 6-8, 2014
- ◆ AHPBA 2014 Annual Event May 2 & 3, 2014

2014 ANNUAL SPONSORS

GOLD

*Dave Pomeroy
Signature
Training*

*Olympia
Chimney*

2013 Platinum

*Broilmaster
Hearth & Home
Technologies
IHP
Lucky
Distributing
RH Peterson
Southwest Gas
Corporation*

2013 GOLD

*Jotul
Napoleon
Olympia Chimney
SBI*

Annual Event News

We have finalized most of the agenda for our annual event this year which will be held at Arizona Fireplace's brand new outdoor room on May 2nd and May 3rd. We will be having our 4th annual BBQ cook off this year, competitors still to be determined. It seems to be a big hit with the members that attend and the sponsors that come too. It also gives us some great food to eat.

We will offer some exciting education this year on Friday afternoon with an excellent speaker, Hope Stevenson, of Dave Pomeroy Signature Training. Then we will have the BBQ cook off on Friday evening including our raffle, and then

some more education on Saturday morning followed by a BBQ lunch and the super raffle.

Also we will offer the NFI review classes and exams on Friday if we have enough students that want to sign up. More info can be found in our education section of this newsletter.

An annual event invitation will be sent out shortly.

YOU AT THE ANNUAL EVENT!

Contact Larry at 480-772-2169 or LGrogan@cox.net

Sponsors:

The New Year has started and I am hoping everyone is off to a great start. As you can see, we have already secured two sponsors for this year, and of course we are looking for more sponsors. Hopefully you have received the sponsorship letter that I emailed last week. If not, please contact me for more information or if you have any questions.


AHPBA MEMBERS - PLEASE SUPPORT OUR SPONSORS BY USING THEIR PRODUCTS AND SERVICES!

Sponsors, Thanks again, from the AHPBA Board and all our members

HPBA EXPO News

EXPO is just around the corner, just a month away. It is always an exciting time to go and see new products, see old friends, and meet some new friends. You can sign up on line at hpbexpo.com. There is also an app available for your phone that works really well and is free to download. You can see the all the exhibitors, make appointments, see all the education, put everything into a calendar, plus other things that I haven't tried yet. And don't forget to attend our EXPO event get together with the RMHPBA on Wednesday night, March 5th, from 6-8:00 pm. It is at the Caffee Molise, BTG Dining Room, 55 West 100 South, Salt Lake City. It is just across the street from the Marriott Hotel and across the street from the convention center. Hopefully everyone can come for some good Italian appetizers and some beverages (first two are free). Contact me for more information.

And don't forget about the Tailgate party on Thursday night, and all industry party on Friday night. It is a 50's party on Friday night, so get all dressed up in your 50's clothes.

	EXHIBITION: MARCH 6-8, 2014
	EDUCATION: MARCH 5-8, 2014
SALT PALACE CONVENTION CENTER	
SALT LAKE CITY, UT	

Young Guns News Items

Plan on attending the 4th annual Young Guns reception at the 2014 EXPO. It will be at the Keys on Main starting at 5:30 pm on Mar. 5, 2014. At EXPO, there will be specific classes for the Young Guns, 15 of them. Check it out at www.hpbexpo.com. Look for the YG in the orange square that designates the young guns classes. Please contact them at youngguns@hpba.org for more information or to get put on their newsletter mailing list.



If you have any questions, please contact Erica Peterson at erica@eehpatio.com, the Region 8

GOVERNMENT AFFAIRS UPDATES

NSPS - The NSPS has been turned over to the Office of Management & Budget for review. It will be given back to EPA soon and then there will be a 90 day comments period and then HPBA will be making comments, The final will be out in the Spring/Summer of 2015. More information will be coming soon. This could affect us greatly, especially in the near future.

For more information contact: John Crouch at crouch@hpba.org.

DOE: Just when we thought we were finished with DOE, they have come out with a proposal that they have control over setting rules on all hearth products and putting them under covered consumer products in their rules. This would allow them to do the same thing as they did before, but would make it harder to fight the next set of rules. Therefore, HPBA has submitted a lengthy objection to this new proposed determination. If you need more information or have questions, please contact Ryan Carroll at carroll@hpba.org. If you would like a copy of his letter to the DOE, you can contact me at lgrogan@cox.net.

NET ZERO - HPBA and HPBA Pacific - For an update please contact John Crouch, crouch@hpba.org. or Kaity Van Amersfort, kaity@hpbapacific.org

CSPC -Please inform your current customers and pass customers of the importance of watching their children and grandchildren around all burning appliances. To see a video that you can order or view online, go to www.safefireplacetips.com. You can order this video and have your logo or information included on the video. For more info on the rule please contact: Tom Stroud, stroud@hpba.org

LOCAL ISSUES: Maricopa County has been pushing enforcement of their no burn days. This is their current campaign on educating the public on not burning on no burn days. Be sure to let your customers know about it.



For more information on this campaign and how you can help go to www.cleanairmakemore.com. Use this as an opportunity to sell new things.

GET INVOLVED: You need to get involved in the association that is helping your business, and fighting for your rights with the federal government and on local issues. **JOIN TODAY!** Also if you are members of another group, like the local home builders association, please keep aware of what they are doing in their fights with the government over rules. It may affect us too. So if you hear of an issue that you fill could concern us, let me know, and I will get in touch with HPBA government affairs for their thoughts on it.



AHPBA
2746 E Rock Wren Rd.
Phoenix, AZ
85048

Phone:
(480)-772-2169

Fax:
Call First

E-mail:
LGrogan@cox.net

We're on the Web!
Azhpba.org

Education Update

We will be offering the NFI Review class and exam at the annual event. If you would like to take the Gas, Wood Burning, and/or Pellet, please contact me as soon as possible, so we can get the manual to you. We will need to have at least 5 students per review class. If we don't get the required number, I will sit down with them and give a brief review, and we will still offer the exams for anyone that signs up or anyone that needs to retake the exam. The cost per student will be \$319.00 and that

includes the manual and the exam. That's \$50.00 cheaper than you can do it on line.



For more information go to:
www.cleanairmakemore.com

If you have any questions, please feel free to contact me LGrogan@cox.net.

Membership Update

We are always looking for more members for our association. Please give them a copy of our newsletter or have them contact me or Keith Richardson.

Please check out the www.hpba.org website to see a list of benefits that you enjoy as members, and also check out what the government affairs department has been doing for you whether you are a member or not, but the more members we have, means the better job they can do for us.

Please plan on going to the EXPO next year in Salt Lake City. As a member you get free admission to the EXPO and depending on your membership status

you can take some more people with you. Retailers can take up to five people for free.

We are offering a special promo to our current members when they sign up again for 2014 or 2014/2015. If they can get a new member or an old member to sign up for membership for 2014 or 2014/2015, we will give them a \$50.00 discount per new or returned member up to \$250.00 when they sign up again for 2015 or 2016 depending on if they signed up this year for a one year or two year membership.

We want to thank all our past members and our members who have signed up for 2014 so far.

Member Spotlight: Your 2014-2015 AHPBA Board - See photo on next page.

Members who have signed up for AHPBA 2014 membership:

Ace Hardware – Payson

Arizona Grill & Hearth – Tucson

Builders Wholesale – Prescott

Earth Energy's Hearth & Patio – Tucson

Fireplace Furnishings – Phoenix

HomCo Ace Home Center – Flagstaff

KaiKoa Design Services – Peoria (2)

Masonry Heater Assoc. – Tucson

Southwest Home & Hearth – Sierra Vista

Wizard's Hearth & Home – Show Low

(1) **20 Year Continuous Member**

Arizona Fireplaces – Phoenix (1)

D. Brown Sales – Phoenix

Diversified Builder Supply – Gilbert (1)

Eric & Sons – Prescott

Ralph Gregg – Gorman Dist. - Tolleson

Jo Lynne Hoy – Flagstaff

LCG Enterprises – Phoenix

Tim Mee – Scottsdale

Wizard's Hearth & Home – Flagstaff

(2) **First time member**

Remember: If you would like to see photos of this year's or any of the last few years of our annual event, Please check them out at www.azhpba.org.

If you have any news on our members, please let me know at LGrogan@cox.net.



Photo of the 2014-2015 AHPBA Board

Here are your board members:

Back Row: Erica Peterson, Secretary (Earth Energy's Hearth & Patio – Tucson),

Val Romero, Vice-President (Arizona Grill & Hearth – Tucson),

Mike Lundy (Forest Energy – Show Low), Bob Hill (AZUS Marketing – Phoenix)

Front Row: Keith Richardson, President (Arizona Fireplaces – Phoenix),

Jason Brown, Treasurer (HomCo Ace Home Center – Flagstaff)

Not Pictured: Jack Wofford, Past-President (Wizard's Hearth & Home – Flagstaff)

Please come to our annual event to meet them