

# Arizona HPBA NEWSLETTER

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AHPBA Executive Director



## President's News

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### Upcoming Events

- ◆ AHPBA Board Meeting May 7
- ◆ HPBA EXPO Mar. 3-5, 2011
- ◆ AHPBA Annual May 6 & 7, 2011

Welcome to 2011! I hope all (well, ok - maybe some?) of your New Year's resolutions are still safe. And I also hope one of them was to get connected to the AHPBA! Whether you have been a member for years or are considering joining for the first time, the AHPBA board thanks you and welcomes you and your ideas! Your support of our industry is vital to its success.

With the winter season still gripping us, hearth dealers have been reporting good sales and plenty of foot traffic. The remodeling activity seems to have picked up as well, and by looking at LIRA (Leading Indicators of Remodeling Activity) reports, should continue through the spring. Be sure you are engaging your customers and promoting your services wisely.

### HPBA News

HPBA news items from Bob Hill:

HPBA National has adopted a budget for next year that is 10% below last year because the current numbers from EXPO 2011 are down 9% from last year. HPBA is trying to get a balanced budget dictated to them by the HPBA board, and because of that there were 2 layoffs in the Education Foundation at the end of 2010. Hopefully there will be an increase in numbers for this year's EXPO at the last minute.

Wendy Howells of Lennox will be the next Chairman of the HPBA Board. NSPS and DOE matters are still proceeding. HPBA is working on completing the Performance Indicators for the HPBA.

HPBExpo is quickly approaching as well. If you plan to attend, be sure to include the 'Friday Night Fever' all industry party on Friday evening from 8-11 PM. There will be plenty of fun, music and opportunities to get connected with old and new friends. If you are still trying to decide whether to go or not - let me encourage you to get off the fence and make reservations today! The EXPO is the life blood of HPBA and having it in our backyard makes it more affordable than ever! For more details be sure to visit [www.hpbexpo.com](http://www.hpbexpo.com).

I look forward to seeing you there!

Cory Church  
President - AHPBA  
623-776-5700

The Affiliate Leaders Committee will be meeting at EXPO in Salt Lake City on Wednesday, March 2. Cory Church, AHPBA President, and Bob Hill, Region 8 representative to the HPBA Board will be in attendance representing us. Please let Bob or Cory know if there is anything you feel that this committee needs to talk about concerning us or the HPBA in general.

Bob Hill  
Region 8 Board Rep.  
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602-243-6423

## 2011 ANNUAL SPONSORS

### Gold

**Hearth&Home  
Technologies**

**Southwest Gas  
Corp.**

### Silver

**Travis  
Industries**

### Bronze

*Again Special Thanks to  
Our 2010 Sponsors*

**Hearth & Home  
Technologies  
Lennox  
Simpson Dura-Vent  
Forest Energy Corp.  
Mendota  
Travis Industries**

## Annual Event News

This year's annual event will be held at the Southwest Gas building in Tempe, AZ on May 6 and 7, 2011. We will have a reception on Friday night, the 6<sup>th</sup>, from 6-9 PM. There will be some barbecuing going on, some mingling with old friends and meeting new ones. On Saturday morning, we will have John Crouch, Director of Public Affairs - HPBA, updating us on the latest NSPS and DOE proceedings. We will have additional speakers educating us on the grilling industry, since May is National BBQ Month!

From noon until 2:00 PM there will be a BBQ tasting event where the members present will get to taste some great BBQ and vote on which one is best. We don't have the exact number of companies barbecuing yet, but the aromas will fill the air! We will have some sponsors that

will be showing off their outdoor products too!

On Friday, during the day, there will be NFI review classes and exams, depending on the number of people signing up; we can hold review classes for 2 of the 3 available, Gas, Wood Burning, or Pellet. These review classes will cost \$199.00 per person (member pricing) which will include a manual, review class, and the exam. If you need to retake an exam or are a non-member, we will be able to do that too. Call for prices.

The entire 2 days of events will be at no charge to the AHPBA members (excluding the NFI classes and hotel accommodations). Invitations will be sent out soon. Look for yours, and please mark your calendar now. We would like to see all our members there!

## Sponsors:

We would like to thank all our past and current sponsors for their donations to the AHPBA! We greatly appreciate your support and help. We are still looking for sponsors for our annual event and anything else we do this year. Sponsorship levels have been set at \$1000.00 for a Gold level sponsor, \$500.00 for a Silver level sponsor, and \$250.00 for a Bronze level sponsor. If you can't donate those amounts, anything would be appreciated including gifts for our raffle. We are also looking for sponsors who want to show off their outdoor products including BBQ's. We will be having our annual event at an area that is set up like an outdoor room with natural gas hook ups available. If you have a burn trailer, we will have parking areas available to set up right next to the outdoor area. We had a great time last year giving away the door prizes that were donated by our members and sponsors. So thanks again for all your support in the past, and hopefully we can look forward to it again this year! We know the economy has not been great and all the affiliates are looking for donations, so when you donate to us, we even appreciate it more!

Thanks again, the AHPBA Board and all our members

## HPBA EXPO News

For those planning to attend the 2010 HPBA EXPO in Salt Lake City, the website is up and running. You can go to [www.hpexpo.com](http://www.hpexpo.com) and register for the event, get hotel reservations, and find discounts on local attractions. Be sure to check out everything the show has to offer. Hope to see you all there!

## Clean Heat Exchange

The program is still going strong. As of 2/3/11, there have been 276 units (233 already installed) approved or pending install. Most of the new units are new EPA wood stoves or inserts, accounting for 213 units. **Just this amount of changed stoves will eliminate over 10 tons of pollutants per year!** There are still rebates for the home owner in the amount of \$1000.00 for a new EPA approved wood stove, and \$1500.00 for a new pellet or gas stove available, and there is still \$244,000.00 available for

rebates. The new units have to be installed by an NFI Certified Specialist, and the units removed have to be recycled, and cannot be resold. This program is being run by the American Lung Association of Arizona (ALA) with funds provided by Salt River Project. There are 6 dealers in Apache and Navajo counties participating in the program and they are listed on the Clean Heat Exchange website. Check out the Clean Heat Exchange website: <http://www.lungarizona.org/north/cleanexchange.htm>



## NSPS Update

EPA has released its proposed NSPS numbers and it is good news. According to reports, EPA is planning on one emissions number in to include both catalytic and non-catalytic units. It looks like the new emission standard will be 4.5 gph - similar to the Washington State emissions standard. About 85% of the current wood stoves and inserts already meet that standard.

Pellet stoves will also have to meet a standard now of 2.5 gph which also

matches the Washington State standards. It is noted that NSPS will not include wood burning fireplaces at this time.

These proposed NSPS revisions will be published in June of 2011, and the final NSPS will be published in July 2012. There is still a possibility of some changes being made, so don't celebrate too much yet, but it does look good.

Information courtesy of Hearth & Home eNews, part of the Hearth & Home Magazine.

## DOE Final Rule

On April 16, 2010 the US Department of Energy (DOE) issued a final rule that regulates the energy efficiency of residential heaters, residential water heaters, pool heaters, and other gas appliances. This rule sets efficiency minimums that must be in place in new products sold as of June 2013.

Because of the HPBA's opposition to this DOE rule, three other environmental groups have stepped in to oppose HPBA's opposition to the rule. The DOE has asked that HPBA work with these groups. The groups are the NRDC (Natural Resource Defense Council), the ACEEE (American Council for an Energy Efficient Economy), and Earthjustice. They are still working with these groups in an effort to get this issue settled.

This rule would basically eliminate decorative gas appliances by putting an inlet limit of 9,000 Btus, roughly the same as a burner on a gas range. It would make all manufacturers get their heater rated units to obtain an AFUE rating, but how that testing is done is still to be determined.

For more information, go to [www.hpba.org/government-affairs/major-projects](http://www.hpba.org/government-affairs/major-projects)



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## Education Update

We will be offering the NFI review classes and exams at our annual event this year on Friday May 6, 2011. If you are interested in taking one of the NFI review classes - Gas, Wood Burning, or Pellet - please contact Larry Grogan at 480-772-2169 or [LGrogan@cox.net](mailto:LGrogan@cox.net).

The fee for AHPBA members will be \$199.00. This fee includes the latest NFI manual, the review class, and the exam. We will also offer retests to people who have failed the test before

for a cost of \$129.00. Of course the class and exams are open to non-members and other HPBA affiliate members, please contact Larry for pricing.

We can now offer the EPA RRP Renovator Course which we can take anywhere the training is needed. Let me know if anyone is interested. We need at least 4-6 people to make it feasible for the AHPBA do it.

## Membership Update

We're on the Web!  
[Azhpba.org](http://Azhpba.org)

We have had 20 members sign up so far for their 2011 membership. We need all our veteran members to sign up and for new members to join! Please contact Larry if you need any information concerning membership in our association. I also have some brochures that provide details and the program benefits of our association if you would like me to mail you one.

Anyone in the hearth, patio, or barbecue business is eligible to join. Please refer any of your friends and associates to me for information.

Please let us know if there is something

that you feel would benefit all our members. This information would be greatly appreciated!

This year the HPBA EXPO will be held in Salt Lake City, Utah. Please come and enjoy the EXPO and please come to the Friday Night Fever party at EXPO for 8-11:00 PM. Look for the AHPBA area and stop by and say hi!

Please refer any interested parties to me at [LGrogan@cox.net](mailto:LGrogan@cox.net) or call me at 480-772-2169.

## Member News:

Congratulations - Larry Grogan's step daughter, Jennifer Vincent had a baby daughter, Emily Elise, on 12-11-10.

Members for 2011 (so far) - Ace Hardware of Payson, Arizona Fireplaces, Arizona Grill and Hearth, Bill's Complete Chimney Service, Black and Stone, Builder's Wholesale, Cory Church, D. Brown Sales, Fireplace Furnishings, HomCo Ace Hardware (Odds n Ends), LCG Enterprises, Mike Lundy, Mountain Leisure, Masonry Heater Association, Orona Enterprises, Southwest Gas, Thumb Butte Fireplace, US Insulation, Wizard's Hearth & Home (Stores in Flagstaff and Show Low).

If you have any news on our members, please let me know at [LGrogan@cox.net](mailto:LGrogan@cox.net).

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Silver Sponsors:



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