

# Arizona HPBA NEWSLETTER

Newsletter Feb. 1, 2012  
Volume 1, Issue 1

Larry Grogan  
AHPBA Executive Director



## President's News

Dear AHPBA Members,

The beginning of 2012 means a beginning of a new year, and for the AHPBA, it means a new President. I am happy and grateful to be the president for 2012-2013. I would like to thank the past president, Cory Church, for all his hard work and dedication to the AHPBA for the past two years as President, and for all the other years he has worked with the AHPBA and its board. I hope I can do as good a job as Cory did. Cory, thanks again.

A little bit about me, for those of you that don't know me. My wife and I own a retail store in Flagstaff, AZ and a second store in Show Low, AZ. I have been in the retail hearth business for 26 years. Being involved for the past few years with AHPBA by serving on their board, and being a member before that, I am hoping that more of you will

become involved with the AHPBA, both as a member, and working with the board. Please contact me at any time.

Please continue your membership in the AHPBA, and convince some of your friends and business associates to become involved as a member or a sponsor of the AHPBA. For more information on how you can get involved, please contact Larry Grogan - we'd love to have you participate!

Our annual event is coming soon, please try to come and enjoy it, and meet me and the rest of your board. Remember, the annual event is free for you and your employees.

Jack Wofford  
President - AHPBA  
928-779-0101

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## Upcoming Events

- ◆ HPBA Board Meeting Feb 28
- ◆ HPBA EXPO Feb 29 - Mar 3
- ◆ AHPBA Board Meeting Mar 15
- ◆ AHPBA Annual Event May 4-5

## HPBA News

We will be having an election for your HPBA Board representative soon. Bob Hill's 3 year term is up in March, and he has decided not to pursue a 2<sup>nd</sup> 3 year term. We would like to thank Bob for all his dedication and hard work while serving on the HPBA Board. Erica Peterson of Earth Energy in Tucson, AZ will be our candidate for the Region 8 Board Seat. You should have gotten the ballot by now, so please vote for Erica.

EXPO is just around the corner, and if you are going I will see you there. Don't forget to go to the Young Guns

reception on Wed. night, the Tail Gate Party on Thursday evening, and the Honky Tonkin' party on Friday night. Make sure you stop by and say hi to our sponsors, and thank them.

For more information on the HPBA issues, please contact our local representative, Bob Hill, until EXPO. We will let you know whom our representative will be after that.  
[bhill@arizonafireplaces.com](mailto:bhill@arizonafireplaces.com)  
602-243-6423

**VOTE ERICA!**

## 2012 ANNUAL SPONSORS

**Platinum**  
**Hearth & Home Technologies**

**RH Peterson**

**Southwest Gas Corp.**

**Gold**  
**Jotul**

**M & G Duravent**

**Olympia Chimney**

## Annual Event News

The annual event for 2012 has been scheduled for the May 4<sup>th</sup> and 5<sup>th</sup> at the Southwest Gas Building in Tempe, AZ. On Friday, May 4<sup>th</sup>, we will have NFI review classes if we can get at least 5 students per class, and then at 2:30PM we have the exams for gas, wood, and pellet. This also includes anyone needing to do a retest. Then at 5:30PM, we will have a reception followed by our 2<sup>nd</sup> barbecue cook off event including last year's champion, FireMagic and others like Broilmaster, Holland, and Primo. At the reception, we will have a short speech by our current President, Jack Wofford, and a short talk from a HPBA representative.

All members are encouraged to come, and it is free to all members and their

employees. Our sponsors will also be invited to attend.

For those that have come in the past, they have really enjoyed the events, and we want all our members to be able to enjoy the event too. I am afraid that our attendees at our annual event seem to be the same people every year, and I want to see all our members there. Let me know what you would like to see at our annual event that would make you want to participate.

So until May, take care, and try to go to EXPO, and be sure to let us know what your AHPBA can try to do for you and all the members. Be sure to join us there at the annual event, it is for you.

## Sponsors:

We are looking for more sponsors for 2012. Included with the sponsorship will be a listing on our website, acknowledgement in all 2012 newsletters, acknowledgement at all functions including our annual event, meetings, and educational events. We are also interested in donations of door prizes for our annual event meeting, so if you can help with that, that would also be greatly appreciated.

**AHPBA MEMBERS - PLEASE SUPPORT OUR SPONSORS BY USING THEIR PRODUCTS AND SERVICES!**

Sponsors, Thanks again, from the AHPBA Board and all our members

## HPBA EXPO News

The HPBExpo will be in Atlanta next year, Feb. 29 through Mar. 3. The website for EXPO is up and running and you go on line and register for next year. Go to [www.hpbexpo.com](http://www.hpbexpo.com) to sign up or check out some of the things that will be happening in Atlanta at the show and in the area. You will need your membership ID number to sign up, so if you don't have it please contact me so I can get it to you. Be sure to sign up for an education badge and attend some of the education classes that will be held there. There will be two parties this year, a tail gate party on Thursday evening in the outdoor burn area, and on Friday night, March 2<sup>nd</sup>, a Honky Tonkin' Nashville Party . Please plan on attending. There is also a Young Guns reception on Wednesday night. There will also be a new products booth in the outdoor burn area. There will also be a mobile app to check out the EXPO available mid Dec., the 2012 ConnectMe Mobile App. For non-members of the AHPBA, the fees to attend the EXPO next year have gone up. The fee will be \$150.00 per person. Remember - it pays to be a member of the HPBA to attend the EXPO for free!

The 2013 EXPO location has changed to Orlando. Nashville's new convention center will not be ready in time for the 2013 EXPO.

## General News Items

Remodeling activity is starting to pick up, and should end 2012 on a positive net according to Hearth & Home enews.

Also according to Hearth & Home ENews, the National Retail Federation (NRF) predicts that retail sales will increase this year by 3.4%.

Young Guns are a new group of hearth professionals in the industry. They will have a reception at EXPO on Wednesday night, Feb. 29, from 5:30pm to 7:00pm

## GOVERNMENT AFFAIRS

### Government Affairs Update:

At EXPO this year, there will be a Government affairs update on Fri. 3-2, from 1:00 to 3:00pm.

**NSPS** - NSPS is still on track, and nothing has changed lately, but it still could. The final rule will not be out until mid-2013. If anything changes, HPBA will be sure to keep us informed. For more information, contact John Crouch, [crouch@hpba.org](mailto:crouch@hpba.org).

**DOE RULE** - HPBA has filed a brief to the US Court of Appeals over the DOE rules on decorative gas fireplaces and gas logs. It will be an ongoing adventure that probably will not be over at the earliest by mid 2012. HPBA will keep us posted. This rule could have a tremendous impact on you if you sell decorative gas fireplaces or gas logs. For more info: Contact Allan Cagnoli ([cagnoli@hpba.org](mailto:cagnoli@hpba.org)) or Ryan Carroll ([carroll@hpba.org](mailto:carroll@hpba.org)).

**CSPC** - A CSA Working Group has finalized its new language to the CSA Z21.50 and CSAZ21.88 standards for barriers (screens, etc.) to protect children and other at-risk individuals from accidental burns on glass-fronted fireplaces. These changes are going through the review and comment period which will be over on Feb. 22, 2012. For more info contact: Tom Stroud, [stroud@hpba.org](mailto:stroud@hpba.org)

at Stats Restaurant and Bar. If you are under 40 years of age, and/or have less than 5 years in the hearth, patio, or barbecue business, you are a young gun. So be sure to attend the reception, and get involved.

Another issue that CSPC is looking into is firepots and gel fuels, because of numerous recent accidents involving those products. Will keep you informed on what happens there too.

**NET ZERO** - HPBA and HPBA Pacific are exploring an Alternative Control Measure (ACM) for the recognition of zone heating in the California Energy Code. An ACM is a process that does not involve waiting for code updates. Also trying to get fireplaces included in the Energy Plus Program currently underway in most Calif. Communities. For more info please contact John Crouch, [crouch@hpba.org](mailto:crouch@hpba.org). or Kaity Van Amersfort, [kaity@hpbapacific.org](mailto:kaity@hpbapacific.org)

**UL127** - HPBA has now requested an emergency amendment to the International Code Council's Board of Directors to amend the portion of the 2009 IECC code that requires gasketed doors on all fireplaces to allow UL127 fireplaces not to have gasketed doors. This could be a very serious problem with the safety of UL127 fireplaces because of the excess heat that gasketed glass doors could have these units. For more info please contact Tom Stroud, [stroud@hpba.org](mailto:stroud@hpba.org).



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## Education Update

Our next NFI class will be at the annual event May 6 2012. We will be offering review classes and exams in gas, wood burning, and pellet. We will need 5 students to make it worthwhile to hold the review class. No matter what, we will still offer the exam for all areas of expertise in the afternoon, and even if we don't offer the review class, someone will be around to talk over the material prior to the exam. Please let me know if you are interested for the review, exam, or a retest.

The prices will be \$329.00 for AHPBA members, \$369.00 for other HPBA affiliate members, \$539.00 for non-members, and \$129.00 for a retest (member price if you have failed an exam in the last 13 months). This price (except for the retest) includes the manual, exam, and a review class if enough people sign up.

We also offer EPA RRP classes too.

Please contact Larry Grogan at 480-772-2169 or [LGrogan@cox.net](mailto:LGrogan@cox.net) if interested.

## Membership Update

I will be sending out invoices in the next couple of weeks for 2012 membership in the Arizona HPBA. Included in the invoice will be the chance to get some specials for On Line Training from HPBEF. Remember for your dues to the AHPBA, you will receive free access to the HPBExpo next year, reduced costs on some education programs that we run, and the biggest impact will be the ongoing HPBA government affairs programs that are fighting for you to make sure that the government doesn't make new rules that will infringe on your abilities to make money in your

business.

Other benefits for members includes low cost credit card processing fees, business liability insurance, and low cost freight charges through UPS, FedEx, USF, & YRC. Please check the HPBA website at [www.hpba.org](http://www.hpba.org).

Contact me at [LGrogan@cox.net](mailto:LGrogan@cox.net) or call me at 480-772-2169.

**WE NEED YOU AS MEMBERS!!!!!!**

We're on the Web!  
[Azhpba.org](http://Azhpba.org)

### Member Spotlight:

In this issue we will be featuring the 2012-2013 AHPBA Board. Please see their picture on the last page.

#### Other member news:

Members who have signed up for the 2012 year:

Arizona Fireplaces - Phoenix, AZ  
 Arizona Gas Products - Scottsdale, AZ  
 Arizona Grill & Hearth - Tucson, AZ  
 D. Brown Sales - Scottsdale, AZ  
 Earth Energy Hearth & Home - Tucson, AZ  
 Mike Lundy (Forest Energy Corp.) - Show Low, AZ  
 LCG Enterprises - Mesa, AZ  
 Southwest Gas - Phoenix, AZ  
 Wizard's Hearth & Home - Flagstaff, AZ  
 Wizard's Hearth & Home - Show Low, AZ

If you have any news on our members, please let me know at [LGrogan@cox.net](mailto:LGrogan@cox.net).

## PICTURES FROM OUR MEMBERS:



Photo of the 2012-2013 Arizona HPBA Board and Staff. From left to right: Keith Richardson (Arizona Fireplaces-Phoenix, AZ), Vice President; Val Romero (Arizona Grill & Hearth-Tucson, AZ); Jack Wofford (Wizard's Hearth & Home-Flagstaff, AZ), President; Steve Reyna (Southwest Gas-Tempe, AZ), Treasurer; Larry Grogan, Executive Director; Mike Lundy (Forest Energy Corp.-Show Low, AZ), Cory Church (Hearth & Home Technologies), Past President; and Jason Brown (HomCo-Flagstaff, AZ). Not Present: Erica Peterson (Earth Energy - Tucson, AZ), Secretary  
Photo courtesy of Larry Grogan.