

Arizona HPBA NEWSLETTER

Newsletter June 1, 2015
Volume 1, Issue 3

Larry Grogan
AHPBA Executive Director



President's News

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Upcoming Events

- ◆ HPBA Board Meeting 6-17-15
- ◆ AHPBA Annual Event 2016 TBD
- ◆ AHPBA Board Meeting 8-20-15
- ◆ HPBA EXPO March 17-19, 2016

Dear AHPBA Members,

Thanks to all of you that attended our annual event on May 1st and 2nd, and made it such a tremendous event. If you didn't make it, you missed out on some great food such as prime rib and some interesting deserts of apples and bananas cooked on the grill. On Saturday morning, Hope Stevenson gave us some great pointers on improving our customer service and how to close more sales. If you have any ideas for next year's education classes, contact me or Larry. Please plan on attending next year's event.

A picture of everyone that was there is included in this newsletter. Thanks to

HPBA News

The next board meeting is on June 17th in New Orleans. In the next newsletter, Larry will fill you in on anything exciting that happens there.

Sorry, I was able to attend your annual event this year. Heard it was great as usual.

EXPO was great this year, and even the weather didn't dampen the enthusiasm of the people that went there. Sorry a few people were not able to make it, but next year's EXPO in New Orleans should be just as good if not better. Plan on attending next year.

In December, the HPBA board will look

Southwest Gas for allowing us to host our event there. Thanks to our board members who helped out at the event, and especially to Erica who sold a lot of raffle tickets.

Please get involved in your association, and let Larry or I know if you are interested in being a member of the board.

Remember to let your friends and associates know that you are a member of the AHPBA. Contact me for if you have any questions or concerns regarding the AHPBA.

Keith Richardson
President - AHPBA
602-920-5533

at their budget for 2016, and preliminary ideas is that it will be over this year's which is good for all the affiliates and HPBA. Remember some of that money comes to the HPBA affiliates.

Now that NSPS is pretty much done except for a few things to work out especially for phase II, we can start working on other things.

If you have any questions or concerns regarding the HPBA, please feel free to contact me anytime at 505-983-5264 or at retail@thefirebird.com.

Gene Butler

Region 8 HPBA Board Member

2015 Annual Sponsors

PLATINUM

IHP

GOLD

Empire Comfort Systems

HHT

Olympia

Southwest Gas

Vermont Castings Group

Silver

Napoleon

*Other donations by
Modern Flame, Jotul,
Arizona Grill & Hearth,
and Forest Energy*

Annual Event News

We had a great time at our annual event on May 1st, and had some wonderful education on Saturday morning by Hope Stevenson. We gave away 3 awards for our BBQ cook off, Judges Awards for 1st and 2nd, and a people's choice award. The winner was Chef Val Romero cooking on a Lynx Grill, 2nd place was Chef Elaine Remy cooking on a FireMagic Grill, and the People's Choice award went to Chef Bob DeMartino cooking on a Broilmaster. We had some great food and some interesting

desserts, apples and bananas cooked on the grill. Thanks to Southwest Gas for letting us have it their building.

Go to our website to view pictures from this year's event, www.azhpba.org.

MAKE PLANS TO ATTEND NEXT YEARS EVENT

Contact Larry at 480-772-2169 or ahpba@outlook.com

Sponsors:

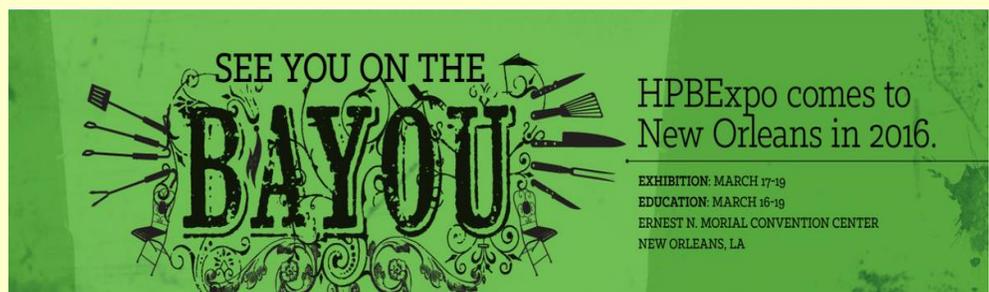
Thanks to all our sponsors this year. We really appreciate you making our event a success, and thanks to all of you that could attend. That even makes it better when can thank you in person, and get to know you better.

AHPBA MEMBERS - PLEASE SUPPORT OUR SPONSORS BY USING THEIR PRODUCTS AND SERVICES!

Sponsors, Thanks again, from the AHPBA Board and all our members

HPBA EXPO News

EXPO 2015 is in the books as the best EXPO since 2008. Next year's EXPO looks like it will be just as good or better. So start making your plans to attend next year's EXPO in New Orleans, a great place to spend St. Patrick's Day, or any other day. Keep checking at www.hpbexpo.com to keep getting updates on the EXPO next year, and around the 1st of September to be able to make reservations, and see the info about the Tail Gate party and the Green Egg cook off, and of course the list of education classes from the HPBEF. Now you can go to the website to find out information on what to do in New Orleans. Also check out photos, and information from this year's show in Nashville, and the EXPO in 2014.



Young Guns News Items

If you are just getting started in the HPBA industry, whether you are young or old, the Young Guns is the group for you. Young Guns is in a bit of a slow down right now because of all the new people at HPBA. Don't worry, they haven't forgot about you. Be sure to contact them at youngguns@hpba.org for more information or to get put on their newsletter mailing list. In Arizona, you can contact the Region 8 Young Guns representative Erica Peterson at erica@eehpatio.com.



GOVERNMENT AFFAIRS UPDATES

NSPS - NSPS is in, and 4.5 g/h or less is the magical number for Step 1 and this covers all wood stoves, wood inserts, and pellet stoves. Manufacturers will not be able to ship any stove that does not meet those numbers on May 15, 2015, and retailers will not be able to sell those non-certified units after Dec. 31, 2015 and that includes pellet stoves. Just remember that distributors can still sell and ship units that are not certified until 12-31-15. So be aware of the manufactured dates and the certification information on the units you have or receive. All units currently manufactured that already pass the new standards will not have to be recertified. Hydronic Heaters and warm air furnaces are also included in Step 1. On May 20, 2015, the Office of Air Quality Planning & Standards, (OAQPS) released a Small Entity Compliance Guide, which can be downloaded at <http://www2.epa.gov/residential-wood-heaters/small-entity-compliance-guide>. For more information contact: John Crouch at crouch@hpba.org.

DOE: On Monday, May 11th, HPBA submitted comments on the Department of Energy's (DOE) "Energy Conservation Standards for Hearth Products" Notice of Proposed Rulemaking (NPR). Included in HPBA's comments were arguments about the procedural shortcomings of the rule, the failure to meet statutory obligations, the improper consideration of multiple products as one "covered product" category, and the complete lack of consideration for existing technology. For more information concerning the DOE, please contact Ryan Carroll at carroll@hpba.org.

TAX CREDIT ISSUE: Although the 25C tax credit for non-business energy property was retroactively extended for purchases made in 2014, HPBA has continued to lobby for extension of the 25C tax credit for purchases made in 2015 and beyond. Rachel can help you with contacting your Senator

too, or if you more info please contact Rachel at Feinstein@hpba.org.

CSPC -Remember all gas products manufactured this year must have some type of approved barrier installed on them, and you must make sure that the barriers are installed when you leave the house. Be sure to warn your customers about the dangers of children touching the hot glass fronts on gas appliances. To see a video that you can order or view online, go to www.safefireplacetips.com. For more info on the rule or any other code please contact: Rachel Feinstein, Feinstein@hpba.org.

NFPA 211: The NFPA 211 has modified the rule to include basically at the discretion of the AHJ. If you have any other questions, please contact Tom Stroud, stroud@hpba.org.

MAKE YOUR VOICE HEARD: HPBA has gone live with its Legislative Action Center (LAC) program, an online tool that links you directly to members of Congress. Go to hpba.org, go to Government Affairs, click on Federal & State Govt. relations. If you have any problems getting on, please contact Rachel Feinstein at Feinstein@hpba.org.

There are other issues that the HPBA Government Affairs team is working. Check it out at hpba.org, and click on Government Affairs.

LOCAL ISSUES: For more info on Maricopa County go to www.cleanairmakemore.com. After the attempted ban on all wood burning for basically the winter, we need to get a vigil on all things going on in the governments including cities, counties, and the state. So let us know if you see or hear about anything that could affect us. This association is helping to protect your future in our industry. The more members with have give us a bigger voice.

JOIN TODAY!



AHPBA

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Education Update

You had your chance to get some free education at our annual event. Hope Stevenson taught two classes on Saturday May 2nd. The classes were Service Excellence and Close More Sales. Hope is an excellent instructor, and everyone there learned at least one new thing to help their business, if not more. If you were not able to go to EXPO and take some of the education classes there, or you need some classes for your NFI certification, or just to learn, you can go to hpbef.org for more

information on Hearth On Line.

So let me know if you need a class for something in the future or next year at our annual event. These classes could be NFI review classes or some other topic. If we can get enough people interested in taking them, then we can probably arrange the class. If there is some education that you feel would be good for our entire membership, please let me know at ahpba@outlook.com.

Membership Update

I will be attending a meeting of the affiliate staff this month, and one of things we will be talking about is membership and membership benefits. I will let you know in the next newsletter if anything interesting happens.

Please check out the www.hpba.org website to see a list of benefits that you enjoy as members, and also check out what the **government affairs** department has been doing for you whether you are a member or not, but the more members we have, means the better job they can do for us.

You can also check out a video on our website, where current members are telling why they are members of the

AHPBA and HPBA. Go to www.azhpba.org and click on members then click on the video to see what they have to say. Some of them, you may know. Most of them have been involved for many years in the association and in the business for many years.

Thanks to all the members who have signed up for membership this year including some new and returning members. If you haven't signed up, there's still time.

We're on the Web!
Azhpba.org

Follow us on
Facebook
[Facebook.com/AZHPBA](https://www.facebook.com/AZHPBA)
Or Twitter
[@ArizonaHPBA](https://twitter.com/ArizonaHPBA)

Member News: See the photo of the group that attended the AHPBA 2015 Annual Event. We had a great turnout, but we had room for more of our members to attend. Please try and attend next year's event. If you would like to see photos of this year's or any of the last few years of our annual event, Please check them out at www.azhpba.org.

Members that have signed up this year in addition to the ones that were printed in the Feb. and Apr. Newsletters

:

Arizona Grill & Hearth, Tucson, AZ
Eric and Sons, Prescott, AZ
Southwest Hearth & Home, Sierra Vista, AZ
Thumb Butte Fireplace, Prescott, AZ
Weather Shack, Mesa, AZ

If you have any news on our members, please let me know at ahpba@outlook.com.



Photo Above: This is a photo of the turnout for our 2015 Annual Event. Keith Richardson, our current President is holding up the left side of the Arizona HPBA sign and Jack Wofford, past president and his wife Barb are holding up the right side of the Arizona HPBA sign. If you weren't there, you missed a great night with lots of wonderful food. Photo courtesy of Elliott White. On the left side of the photo there are 3 generations of DeMartino's, Bob, his son Rob, and his grandson. They are the ones in the white hats.



*"Offering Compassion, Hope and Friendship
to People in Need After Natural Disasters"*

Visit: www.operationbbqrelief.org

for more information and to donate!