

Arizona HPBA NEWSLETTER

Newsletter June 1, 2014
Volume 1, Issue 3

Larry Grogan
AHPBA Executive Director



President's News

Dear AHPBA Members,

Thanks to all the members that came to our annual event, and especially a great big thank you to the sponsors that came to our event and to all those that sponsored us this year. Without these sponsors, events like this, couldn't take place. Thanks again.

Big thanks to our Chefs who went over the top this year and cooked some unbelievable food! It gave me a lot of fun, creative ideas for cooking demonstrations. The two training courses taught by Hope Stevenson were extremely informative and very valuable. If you didn't attend this year, I strongly

encourage you to attend next year. We also had several service techs pass the NFI gas exam this year. Congratulations to you all.

As we enter into the summer months, I hope your hearth sales remain strong and your BBQ sales increase. As always, please let me know how we can better serve you and increase our value to your business. I hope you all have a very enjoyable and profitable summer.

Keith Richardson
President - AHPBA
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Upcoming Events

- ◆ HPBA Board Meeting 6-18-14
- ◆ AHPBA Annual Event 2015 TBD
- ◆ AHPBA Board Meeting 8-7-14
- ◆ HPBA EXPO 2015 March 6-8, 2015

HPBA News

Sorry, I wasn't able to make it to your annual event this year. I heard that everyone who attended had a great time, and of course, ate too much. As usual, the chefs did an outstanding job cooking on their grills, so there was plenty of great food to go around.

The HPBA Board has honored me by appointing me to the HPBA Executive Committee as Secretary for the coming year, and then moving on to other positions including Chairman in a couple of years. It will be an exciting and rewarding time for me. I will do my best to make the RMHPBA & AHPBA proud of me.

Our next HPBA board meeting is on June

18 in Nashville, site of next year's EXPO. I will give you a report on what happens at our board meeting in the next issue of the AHPBA Newsletter in Aug. 2014. Hopefully you will be able to come to the EXPO next year in Nashville.

If you have any questions or concerns regarding the HPBA, please feel free to contact me anytime at 505-983-5264 or at retail@thefirebird.com.

Hope everyone is continuing to have a wonderful 2014!

Gene Butler

Region 8 HPBA Board Member

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Annual Event News

We had a great annual event this year for those of you that could come. For those that didn't make, you missed a lot of fun and some great food courtesy of our chefs from Broilmaster, FireMagic, Primo, and The Good One. Broilmaster with Chef Bob DeMartino cooking along with help from his son and grandson were the winners of the cook off with Primo with Chef Jarrod Goffs was the runner up based on our panel of judges, but they did tie for the people's choice award. See some photos of the annual event on page 5.

On Saturday, we also some great education classes this year from Hope Stevenson, one on training new employees and one on reading body language. There was an update on the ongoing NSPS and DOE issues from John

Crouch with the HPBA government affairs department.

If you didn't make it this year, please try and make it next year, and if you have any suggestions for the AHPBA board contact me. We haven't set a date for next year, but we hope to see you there.

MAKE PLANS TO ATTEND NEXT YEARS EVENT - LOOK FOR THE DATE TBD!

Contact Larry at 480-772-2169 or LGrogan@cox.net

Sponsors:

We are still looking for sponsors for this year and next year too. Please help us out.

AHPBA MEMBERS - PLEASE SUPPORT OUR SPONSORS BY USING THEIR PRODUCTS AND SERVICES!

Sponsors, Thanks again, from the AHPBA Board and all our members

HPBA EXPO News

Start planning to come to EXPO 2015 in Nashville, TN. It should be the best one in quite a while. Everyone is expecting a large turnout for both attendees and vendors. So it should be a great place to check out all the new things in the industry. Can't wait to see what the EXPO group comes up with next year in Nashville, TN. I am sure it will be fun. The EXPO will be in the new Music Center Convention Center in Downtown Nashville, right near where all the up and coming country stars play their music at all the little clubs in the area. We will also be right across the street from the Country Music Hall of Fame where you can walk through the history of Country Music seeing old photos and reading interesting facts about the stars of the past and some current ones too. So start planning your trip to Nashville for 2015. The website should be up and running around Sept. 1, 2014 at www.hpbexpo.com. Hope to see you there. You can also check out the photos from this year's EXPO.



Young Guns News Items

The Young Guns hope that you can join them for next year's reception in Nashville. It is a great group to get involved with if you are new to the industry. They have established a mentoring program to help you with all aspects of our industry. If you would like information on how to join or get involved in the Young Guns, please contact them at youngguns@hpba.org for more information or to get put on their newsletter mailing list. You can also follow them on twitter or facebook. In Arizona, you can contact the Region 8 Young Guns representative Erica Peterson at erica@eehpatio.com.



GOVERNMENT AFFAIRS UPDATES

NSPS - HPBA has submitted their comments to the EPA concerning EPA's proposed new standards with NSPS. The comments totaled 150 pages with 20 attachments. The key points in their comments were: EPA needs to allow transition time for product sell through, delays in effective dates, grandfathering in of products voluntarily certified, strongly opposing steps 2/3 standards proposed, uncertainty of the proposed test standards, costs associated with meeting steps 2/3 to the manufacturers, etc. HPBA is also still working with EPA to get performance standards that will work and not put a lot of small companies out of business. For more information contact: John Crouch at crouch@hpba.org.

DOE: As I stated in the last newsletter, HPBA has submitted a response to DOE latest proposal that would give them control over regulating all gas burning appliances including decorative units and gas logs. They are still waiting for a respond from DOE. In the meantime, HPBA is working with some Representatives in Congress on a bill, HR 3761, that would protect decorative gas appliances from improper regulation. The wording of this bill had to be amended to take in the new rules that EPA came out with at the end of Dec. 2013. Chances of this legislation being passed this year is very slim, but it will lay the groundwork for next year. So please contact your Representative to let them know that we need their support. If you need more information or have questions concerning the DOE, please contact Ryan Carroll at carroll@hpba.org. If you would like to send a letter to your Representative and you need help with that, contact Rachel Feinstein at Feinstein@hpba.org.

TAX CREDIT ISSUE: Also contact your Senator about Residential Energy Efficiency (25C), which includes a tax credit for biomass-fueled stoves. It is currently in the Senate Finance Committee. Rachel can help you with contacting your Senator too.

CSPC -Please inform your current customers and past customers of the importance of watching their children and grandchildren around all burning appliances. To see a video that you can order or view online, go to www.safefireplacetips.com. You can order this video and have your logo or information included on the video. For more info on the rule or any other code please contact: Tom Stroud, stroud@hpba.org

NFPA 211: The NFPA 211 committee met in Denver recently to start the revisions to the current NFPA 211 rules which is revised every 3 years. The main issues that have come up is that restricting use of certain parts for pre-fab fireplaces especially in reference to older units where there are no replacement parts made for these units, rain cap heights, and wall pass-throughs. HPBA will continue to monitor these proceedings.

LOCAL ISSUES: Maricopa County will still be issuing no burn day warnings in the coming months, and of course, that will continue once our cool weather comes back. Members not in Maricopa County, you need to be aware of what is going on in your cities and counties that could affect you in the future. If you hear of something, let me know, or let HPBA know. For more information on Maricopa County go to www.cleanairmakemore.com. This is one of the reasons you need to get involved with the association, because this association is helping to protect your future in our industry. **JOIN TODAY!**



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We're on the Web!
Azhpba.org

Education Update

We had 9 people take the NFI gas review class, and then take the NFI gas exam on Friday May 2 at Arizona Fireplaces as part of our annual event. Of those 9, we had 5 pass. Congratulations to the ones that passed. Their names will be listed in the member section later on in this newsletter.

We also had some outstanding education on Saturday, May 3rd, courtesy of Hope Stevenson of Dave Pomeroy Signature

Training. She taught two classes on Saturday, one on training of new employees, and one on reading body language as it relates to sales. Everyone that attended on Saturday thought they were very worthwhile. Hopefully next year, we can do more education at our annual event. If there is some education that you feel would be good for our entire membership, please let me know at LGrogan@cox.net.

Membership Update

We are always looking for more members for our association. Please give them a copy of our newsletter or have them contact me or Keith Richardson.

Please check out the www.hpba.org website to see a list of benefits that you enjoy as members, and also check out what the government affairs department has been doing for you whether you are a member or not, but the more members we have, means the better job they can do for us.

If you did not come to our annual event this year, please make plans to come next year. It is one of your benefits of being a member of the AHPBA.

This association is working for you as a member along with the HPBA of which we are an affiliate. Get some of your friends in the industry to become members. Also get the people you buy from, some of your competitors, and anyone else you know that is in our industry. Anyone involved in the hearth, patio, or barbecue industry or affiliated with our industry should become members. The more members we have, the more power we have to accomplish things especially when dealing with government issues.

We want to thank all our members who have signed up for 2014.

Member Spotlight: The 2014 AHPBA Annual Event – See pictures on the next page.

People who passed their NFI exam and have become certified.

Keith Davidson – Arizona Fireplaces – Phoenix
Mark Janssen – Arizona Fireplaces - Phoenix
Scott Maxwell – Arizona Fireplaces – Phoenix
Brian Peterson – Earth Energy - Tucson
Mark Williamson – Arizona Fireplaces – Phoenix

These people and their companies have shown their dedication to providing safe and proficient service.

Remember: If you would like to see photos of this year's or any of the last few years of our annual event, Please check them out at www.azhpba.org .

If you have any news on our members, please let me know at LGrogan@cox.net.



Photos Above: Top Left –Chef Bob DeMartino (Champion) and Chef Jarrod Goffs (Runner Up)
Top Right – Hope Stevenson teaching one of her classes on Saturday
Bottom Left – 3 of 4 Judges Cory Church, Jaime Beaulieu, and Darlene Mangan
Bottom Right – Our president Keith Richardson directing traffic at the Primo area
Photo Below: Our Sponsorship banner – without our sponsors, this event couldn't have happened

