

# Arizona HPBA NEWSLETTER

Newsletter June 1, 2016  
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AHPBA Executive Director



## President's News

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### Upcoming Events

- ◆ HPBA Board Meeting 6-23-16
- ◆ AHPBA Annual Event TBD 2017
- ◆ AHPBA Board Meeting 9-28-16
- ◆ HPBA EXPO March 1-4, 2017

Aloha AHPBA Members,

Welcome to June in the BBQ & Hearth Industry. While the rest of the country cries about global warming, we celebrate global cooling. What an awesome May.

AHPBA Annual Event, for all those that attended, you enjoyed our fantastic sponsors and we greatly appreciate them for their support to our organization. Thank you to our hearth sponsors, IHP, Summerset, Empire, HHT, Lynx, Napoleon, National Chimney, Olympia Chimney, Robert H Peterson Co, Southwest Gas, and Fireglass +. Thank you for traveling from close & far away.

We had the best spread of any HPBA affiliate. We also had the best BBQers in

the West, Bobbie D's crew from Broilmaster, Matt Wells for Napoleon, Jarrod Goss for FireMagic, and The King & Princess for Lynx. Great Food!!!!

The highlight of the event was recognizing Ken & Cheryl Lund of Earth Energy in Tucson for 20 plus years as a member of our group, and many more years in our industry. I am very fortunate to have worked with both of them earlier in my career. We appreciate and thank you for all you do.

Val Romero  
President - AHPBA  
520-623-0924

## HPBA News

Our next board meeting is on June 23<sup>rd</sup> in Atlanta, home of the 2017 HPBA EXPO. We start our meeting with a tour of the Atlanta convention center to see the layout for the next EXPO. The vote on the new affiliate agreement has been delayed until the October board meeting. There are still some issues on the agreement to be worked out, and there are some changes in the affiliate key performance indicators and how they will relate to the affiliate.

I was able to attend the AHPBA annual event this year, and it was great as usual. If you missed it, you should make plans to attend it next year. There was

great food, great people, and lots of networking among members and sponsors. I think I gained 10 pounds eating all that food. Someone was always sticking some food in front of me to eat, and of course, I being gentlemen could not say no. Ha, Ha!

If you have any questions or concerns regarding the HPBA, please feel free to contact me anytime at 505-983-5264 or at [retail@thefirebird.com](mailto:retail@thefirebird.com)

Gene Butler

Region 8 HPBA Board Member and  
Chairman of the HPBA Board

## 2016 Annual Sponsors

### PLATINUM

**IHP**

**Gold**

**Summerset**

**Silver**

**Empire Comfort Systems**

**HHT**

**Lynx**

**Napoleon**

**National Chimney**

**Olympia**

**RH Peterson**

**Southwest Gas**

**Bronze**

**Fireglass +**

*Other donations by Modern Flame, & Earth Energy.*

## Annual Event News

We had a great annual event this year. If you didn't attend, you missed some great food, great people, and great sponsors, and some great networking between all. On Saturday we had an outstanding class on internet marketing by Fyresite. If you are interested in seeing a slide show that they did, please contact me. We also had a great roundtable discussion on best practices. There were some good ideas discussed including hiring of employees, and getting them trained. The cook off was fantastic again. This year's winner was

Val Romero cooking on a Lynx, runner-up was Jarrod Goss cooking on a FireMagic, and the people's choice award went to Bob DeMartino & family cooking on a Broilmaster. Pictures of this year's event will be on our website soon, [www.azhpba.org](http://www.azhpba.org).

**MAKE PLANS TO ATTEND THIS NEXT YEARS EVENT**

Contact Larry at 480-772-2169 or [ahpba@outlook.com](mailto:ahpba@outlook.com)

## Sponsors:

Thanks to all our sponsors for this year. We really appreciate you making the AHPBA with your donations a better association. Hopefully you had a chance to view our video newsletter which will be one of our new benefits to some sponsors for next year. If you haven't seen our April or June video newsletters, please go to our website at [www.azhpba.org](http://www.azhpba.org).

**AHPBA MEMBERS - PLEASE SUPPORT OUR SPONSORS BY USING THEIR PRODUCTS AND SERVICES!**

Sponsors, Thanks again, from the AHPBA Board and all our members

## HPBA EXPO News

The EXPO is over for this year, but the plans are in the work for next year's event in Atlanta. The official website will be open on Sept. 1, 2016, but you can go on line now and check out pictures from this year's event in New Orleans. The past EXPO's in Atlanta have had some of our largest turn outs of attendees. So make plans now to attend the HPBA EXPO in 2017. Keep checking out the EXPO website, [www.hpbexpo.com](http://www.hpbexpo.com) for updates on what will be happening next year. The prices for air fare and hotel rates should be lower than this year's prices were. The AHPBA will probably be involved with other affiliates in another reception for next like this year's event at Fulton Alley. We will be looking at sites for that event when we have meetings in Atlanta in June. Please start making plans to attend. There always will be some great new ideas and products that you will want to see, and maybe even buy plus see your friends in the industry at our yearly industry EXPO.



**MARCH 1-4, 2017**  
**GEORGIA WORLD CONGRESS CENTER**  
**ATLANTA, GA**  
**HPBExpo.com**

## Pictures from this year's annual event:



## GOVERNMENT AFFAIRS UPDATES

**NSPS** - Step 1 is done. Next issue will be Step 2 in 2020. The HPBA is still challenging some of the step 2 rules. **BE PREPARED in case someone from EPA shows up at your store!** Hang tags are not required in Step 1, but will be optional in Step 2. Some of the stoves on the EXPO show floor actually had hang tags on them showing that they already meet the 2020 standards. For more information contact: John Crouch at [crouch@hpba.org](mailto:crouch@hpba.org).

**DOE:** Nothing moving with DOE except the gas section of the HPBA is thinking about doing something voluntarily concerning getting away from continuous pilot lights as an energy saving item. There are also some bills in Congress addressing issues with DOE. For more information concerning the DOE, please contact Ryan Carroll at [carroll@hpba.org](mailto:carroll@hpba.org).

**TAX CREDIT ISSUE:** We have a tax credit of up to \$300.00 on approved units for 2015 and 2016. Go to <http://www.hpba.org/government-affairs/25c-tax-credit-1> for more answers. For more information, please contact Rachel at [Feinstein@hpba.org](mailto:Feinstein@hpba.org).

**CSPC** -Gas Burning units barrier issue. For more information you can go to [www.safefireplacetips.com](http://www.safefireplacetips.com) or please contact: Rachel Feinstein, [Feinstein@hpba.org](mailto:Feinstein@hpba.org).

**NFPA 211:** The NFPA 211 has modified the rule to allow decisions to be based on a decision by a qualifying agency, such as NFI or CSIA. Also the rule about gas logs being certified for each unit that they are installed has been deleted, and the wording has went back to what it has been for the last 15 years. If you have any other questions, please contact Tom Stroud, [stroud@hpba.org](mailto:stroud@hpba.org).

**CALIFORNIA BLOWER DOOR RESEARCH:** HPBA Pacific, which administers the project, has created a new website for this project at <http://gasinsertproject.com/>. All other inquiries may be directed to [John Crouch](#). This is reprinted from the HPBA Hot News.

**ICC:** For the 2018 IRC, HPBA has managed to get the onerous issue of tight fitting masonry doors meeting UL907 removed, and also has gotten the a requirement concerning attic insulation shields included to be at least 2" higher than the stipulated insulation layer.

**MAKE YOUR VOICE HEARD:** HPBA has gone live with its Legislative Action Center (LAC) program, an online tool that links you directly to members of Congress. Go to [hpba.org](http://hpba.org), go to Government Affairs, and click on Federal & State Govt. relations. If you have any problems getting on, please contact Rachel Feinstein at [Feinstein@hpba.org](mailto:Feinstein@hpba.org).

**LOCAL ISSUES:** For more info on Maricopa County, go to [www.cleanairmakemore.com](http://www.cleanairmakemore.com) and check to see if today is no burn day or you can download their app. Please follow you local building code issues and let me know if anything is happening in your area. Remember, the HPBA and the AHPBA may be able to help on any issue that arises. Every one of these issues could affect your business now and in the future. These issues are a great reason to join your local affiliate of the HPBA, such as the AHPBA. Make your voice count.

**JOIN TODAY!**



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## Education Update

We had some great education on Saturday morning of our annual event. We learned about internet marketing from Fyresite, and we had a exciting roundtable discussion about best practices. We also had the gas NFI review class and exam on Friday morning. We had five students take the class and the exam.

Part the internet class was the fact that they predicted that by 2017, 74% of all internet traffic will be videos. This means we are a little ahead of the

curve with our newsletter videos. If you would like a power point slide show from the event, please let me know.

Best practices roundtable talked a lot about hiring, training, and retaining new employees.

So let me know if you need a class for something in the future or next year's at our annual event. Your input is very important so please contact me at [ahpba@outlook.com](mailto:ahpba@outlook.com).

## Membership Update

Most of last year's members have paid their dues for 2016, and we have a couple of members who weren't members last year, but have returned and a couple of new members. We still need to increase our membership because the more members we have, we get more money from HPBA and can do more for our members.

If you know anyone in the industry that is not a member of the AHPBA, please talk to them about joining or give me

their contact information. We are the smallest affiliate in the US, and we need to grow as an association.

If you missed one of our four video newsletters, you can go to our website and check it out.

**THANKS FOR YOUR  
CONTINUED MEMBERSHIP!**

We're on the Web!  
[Azhpba.org](http://Azhpba.org)

Follow us on  
Facebook  
[Facebook.com/AZHPBA](https://www.facebook.com/AZHPBA)  
Or Twitter  
[ArizonaHPBA@AZHPBA](mailto:ArizonaHPBA@AZHPBA)

**Member News:** The photo on the preceding page show Val Romero, our President, dressed as the King was the cookoff winner of this year's annual event. The other picture shows some of our members eating the appetizers from our chefs on the night of the annual event. The photo on the falling page is of Bill Laub who just retired from Southwest Gas. Bill has been involved with us originally helping Fran and showing up at our annual events with a variety of interesting things from aluminum foil to balloons to all sorts of little things with flashing lights, and lots of interesting things happened with these items. Please talk to a long time member for some of the stories.

Debra Brown has retired from being an independent rep for RH Peterson. Debra has been a member for many years, and has been involved in many of our BBQ cook offs working with the FireMagic grills including winning the first year we had the cook off. Thanks Debra for your many years of support and membership with the AHPBA.

Chris Gietl passed his recent NFI gas exam and has renewed his certification for another 3 years. Congratulations Chris.

Thanks to Ken and Cheryl Lund of Earth Energy in Tucson for more than 20 years of involvement with our group.

See a recipe from this year's annual event on Page 5.

If you have any news on our members, please let me know at [ahpba@outlook.com](mailto:ahpba@outlook.com).



Photo Above: Here is a picture of Bill Laub of Southwest Gas waving good bye to us from the AHPBA annual event of 2013. Some of you may not know him, but he been involved with us for many years including helping a lot for last year's annual event at the Southwest Gas building, the same place as we had it this year. Bill just retired from Southwest Gas after many, many years with them in their Las Vegas location. Thanks Bill for all you help and support. Good luck in your retirement..



Recipe for Rockin bacon sliders courtesy of The King, Val Romero, this year's winner of our cook off.

Ingredients: Bacon, ground beef, Kings Hawaiian Buttery Buns, The King of BBQ's All Sauced Up, and The King of BBQ's Steakhouse Rock

Grill Bacon till done

Chop Bacon in to fine pieces

Mix chopped bacon, ground beef, & The King of BBQ's Steakhouse Rock(the more season, more salty taste

Grill to prefer doneness

Add The King of BBQ All Sauced Up to the top and bottom of the buns

Toast buns (optional) and Enjoy!