

Arizona HPBA NEWSLETTER

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Larry Grogan
AHPBA Executive Director



President's News

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Upcoming Events

- ◆ HPBA Board Meeting 9-30-15
- ◆ AHPBA Annual Event 2016 TBD
- ◆ AHPBA Board Meeting 1-12-16
- ◆ HPBA EXPO March 17-19, 2016

Dear AHPBA Members,

Fall is here and the temperatures in the Valley of the Sun are starting to moderate and become more bearable. I hope you received and were able to see our first video newsletter. If not, you can go to azhpba.org and click on News and Notes in the top right side of the page and then click on the video. I also want to thank Elliott White for all his help in the making of this video. Hopefully these videos will continue in the future. Look for the next one around Dec. 1.

Still nothing new on the affiliate agreement being worked on by a special committee made of up members of the association including retailers and

HPBA News

The next HPBA Board meeting is on 9-30-15, but I don't think we will be able to get any information to you until the next newsletter in Dec. This board meeting will be in Kansas City, to coincide with the BBQ section of the HPBA meeting, and an huge BBQ cook off event there too. The budget for next year will be one of the topics for the board meeting as will reports from the various departments of the HPBA.

The 2016 EXPO is looking great with signups for exhibitors up from last year, and last year was the best year since 2008. You can now check out the HPBExpo.com website for information

manufacturers, and of course some HPBA staff. When we get more information on this agreement, we will let you know.

Because it is getting cooler now, time to start selling those new appliances that burn wood, or gas. Have a great burning season.

Remember to let your friends and associates know that you are a member of the AHPBA. Contact me for if you have any questions or concerns regarding the AHPBA.

BECOME A MEMBER!

Keith Richardson
President - AHPBA
602-920-5533

on next year's EXPO, and register for the EXPO and get your reservations for there too.

Also, we will be having a great reception on Wednesday night, 3-16-15 at Fulton Alley with the other affiliates RMHPBA, OHPBA, NWHPBA, SCHPBA, and HPBA Pacific. Hope to see all of you there. I'll be there.

If you have any questions or concerns regarding the HPBA, please feel free to contact me anytime at 505-983-5264 or at retail@thefirebird.com.

Gene Butler

Region 8 HPBA Board Member

2015 Annual Sponsors

PLATINUM

IHP

GOLD

Empire Comfort Systems

HHT

Olympia

RH Peterson

Southwest Gas

Vermont Castings Group

Silver

Napoleon

Other donations by Arizona Fireplaces, Modern Flame, Jotul, Arizona Grill & Hearth, and Forest Energy

Annual Event News

We haven't finalized plans for next year's event yet, but we have started the planning of it. Hopefully by the next newsletter we will have more information about it. I know it will be great as usual then. Go to our website to view pictures from this year's event, www.azhpba.org.

Education will be a priority next year, so if you have any ideas on what you would like taught next year, please give me a shout. This year's classes were great, and we are sure next year's will

Sponsors:

Thanks to all our sponsors this year. We really appreciate you making our event and our year a success. Hopefully you had a chance to view our video newsletter which will be one of our new benefits to some sponsors for next year. Hopefully next year you can be as generous too.

AHPBA MEMBERS - PLEASE SUPPORT OUR SPONSORS BY USING THEIR PRODUCTS AND SERVICES!

Sponsors. Thanks again. from the AHPBA Board and all our members

HPBA EXPO News

Sept. 1, 2015 is here, the EXPO website is open. Being in New Orleans on St. Patrick's Day should be great fun and you can join us at the Fulton Alley for the AHPBA, RMHPBA, OHPBA, NHPBA, SCHPBA and HPBA Pacific reception on St. Patrick's Eve. Check out their website at www.fultonalley.com. We have sponsors for our reception next year that include Archgard Fireplace Products, Olympia Chimney, Jotul, RH Peterson, Amantii Electric Fireplaces, Morso, and Sierra Flame. Thanks to those sponsors. Go to www.hpbexpo.com to make plans to attend the EXPO next year, sign up to attend, make reservations at the official hotels, and see the info about the Tail Gate party and the Big Green Egg cook off, and of course the list of education classes from the HPBEF. Now you can go to the website to find out information on what to do in New Orleans.

be too.

If you would like to help plan the event in any shape or form, please give me a call. We can always use the help, but the most important thing is for you to come to event. Our members make our association.

MAKE PLANS TO ATTEND NEXT YEARS EVENT

Contact Larry at 480-772-2169 or ahpba@outlook.com



Stove Change Out News

Looks like this change out will happen a little later than anticipated, maybe at the earliest late next year. Things are still moving forward, just at a slower rate. Since the change out will cover the northeastern corner of the state along with some other states in the Four Corners area, a lot of the area is home to the Navajo and Hopi Indian reservations. The final details are not set yet, but things like education are being talked about. Some of the change outs could include coal stoves along with wood, gas, and pellet units. Coal is readily

available on the Navajo reservation so that is why it might be included in the change out program. NFI certification may be required to install units in this program, but that hasn't been decided yet. I will keep you posted as I find out more information in the future. Contact me if you have any questions at ahpba@outlook.com.

GOVERNMENT AFFAIRS UPDATES

NSPS - NSPS is in, and 4.5 g/h or less is the magical number for Step 1 and this covers all wood stoves, wood inserts, and pellet stoves. Manufacturers will not be able to ship any stove that does not meet those numbers on May 15, 2015, and retailers will not be able to sell those non-certified units after Dec. 31, 2015 and that includes pellet stoves. Just remember that distributors can still sell and ship units that are not certified until 12-31-15. So be aware of the manufactured dates and the certification information on the units you have or receive. All units currently manufactured that already pass the new standards will not have to be recertified. Also of importance is having the installation manuals close by the displays so potential owners can inspect it. Hang tags are not required in Step 1, but will be optional in Step 2. For more information contact: John Crouch at crouch@hpba.org.

DOE: Still waiting for EPA to respond the comments HPBA submitted on the Department of Energy's (DOE) "Energy Conservation Standards for Hearth Products" Notice of Proposed Rulemaking (NOPR). Included in HPBA's comments were arguments about the procedural shortcomings of the rule, the failure to meet statutory obligations, the improper consideration of multiple products as one "covered product" category, and the complete lack of consideration for existing technology. For more information concerning the DOE, please contact Ryan Carroll at carroll@hpba.org.

TAX CREDIT ISSUE: HPBA is working with both the Senate and House on getting the tax credit back in force for 2015 and 2016. To see how you help, please contact Rachel at Feinstein@hpba.org.

CSPC -Remember all gas products manufactured this year must have some type of approved barrier installed on them, and you must make sure that the barriers are installed when you leave the house. You can still sell units built prior to Jan. 1, 2015 without screens, but if there is a screen built for that unit, I would highly recommend you selling it with the unit. Another issue, if you go to a home to service a unit and there is no barrier on the unit, you do not have to ask where the barrier is or reinstall one. For more info on the rule or any other code please contact: Rachel Feinstein, Feinstein@hpba.org.

NFPA 211: The NFPA 211 has modified the rule to allow decisions to be based on a decision by a qualifying agency, such as NFI or CSIA. Also the rule about gas logs being certified for each unit that they are installed has been deleted, and the wording has went back to what it has been for the last 15 years. If you have any other questions, please contact Tom Stroud, stroud@hpba.org.

MAKE YOUR VOICE HEARD: HPBA has gone live with its Legislative Action Center (LAC) program, an online tool that links you directly to members of Congress. Go to hpba.org, go to Government Affairs, and click on Federal & State Govt. relations. If you have any problems getting on, please contact Rachel Feinstein at Feinstein@hpba.org.

LOCAL ISSUES: For more info on Maricopa County, go to www.cleanairmakemore.com. Please follow you local building code issues and let me know if anything is happening in your area. Remember, the HPBA and the AHPBA may be able to help on any issue that arises.

JOIN TODAY!



AHPBA

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Education Update

Our next educational event will be at next year's annual event. The classes have not been decided yet, so let us know if there is anything that you would like to hear about or learn about, such as social media, growing your business, etc.

If you were not able to go to EXPO and take some of the education classes there, or you need some classes for your NFI certification, or just to learn, you can go to hpbef.org for more

information on Hearth On Line. They have a great list of classes, and have a on line subscription for individual or company subscription (5).

So let me know if you need a class for something in the future or next year at our annual event. These classes could be NFI review classes or some other topic. If we can get enough people interested in taking them, then we can probably arrange the class. Contact me at ahpba@outlook.com.

Membership Update

Thanks to all of our current members for joining us this year including a couple of returning members and a couple of new members. Always nice to have new members join. Two things please push membership to your friends and acquaintances in the industry. Also, if you have any ideas on recruiting new members, please let me know and maybe we can reward you with a discount on future dues.

We are looking for new members who would like to be on the board for 2016-2017. If interested in being on the board, please contact me as soon as possible since we will have an election in late October to fill our board seats.

You can also check out a video on our website, where current members are telling why they are members of the AHPBA and HPBA. Go to www.azhpb.org and click on members then click on the video to see what they have to say. Some of them, you may know. Most of them have been involved for many years in the association and in the business for many years.

Thanks again to all the members who have signed up for membership this year including some new and returning members.

We're on the Web!
Azhpba.org

**Follow us on
Facebook
Facebook.com/AZHPBA
Or Twitter
Arizona HPBA@AZHPBA**

Member News: See the photo of one of our newest members on the next page. You have seen his picture before, but he has finally joined us. His name is Bob DeMartino and he is a manufacturer's rep, and his company name is Home n Hearth.

New Members for 2015:
Home N Hearth, Queen Creek, AZ
DN Hearth Services, LLC - Fountain Hills, AZ

Earth Energy is celebrating 30 years in business at their Tucson location on Oct. 8, 2105

A part of Arizona Fireplaces is having a grand reopening on Oct. 7, 2015.

News of interest: Associated Energy Services is now the distributor of Pacific Energy and Town & Country products for the state of Arizona. For more info, contact Lee Hensley at 909-285-7340.

If you have any news on our members, please let me know at ahpba@outlook.com.



Photo Above: This is a photo of Bob DeMartino, owner of Home N Hearth, a manufacturing representative company. I'm sure you have seen his pictures in our newsletter before, since he has cooked for us at our annual event for the last 5 years. He represents Empire Comfort Systems (American Hearth and Broil-Master), Dimplex, Metal-Fab, Luxor Grills, and The Outdoor Plus. Give Bob a call at 602-524-7428.



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to People in Need After Natural Disasters"*

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