

Arizona HPBA NEWSLETTER

Newsletter October 1, 2013
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Larry Grogan
AHPBA Executive Director



President's News

Dear AHPBA Members,

The burning season has arrived, some areas more than others. I hope everyone had a wonderful summer. Now the busy time starts, at least we hope so especially in the hearth side of your business. Halloween is at the end of this month and Thanksgiving will be here soon. Hopefully your hard work will pay off with a tremendous busy year for your business. Be sure to thank all your customers and take care of them. They are the ones that helps drive your business by giving others good referrals to your business.

Please try to attend the HPBA EXPO next year in Salt Lake City. I'll be teaching a class there so please attend and say hi to

me. It will be the last time the EXPO is in the western United States until 2019.

We will be voting on the 2014-2015 AHPBA Board in the next few weeks, please be sure and vote. If you are interested on being on the board, please let me know.

Have a wonderful Thanksgiving Holiday!

Jack Wofford
President - AHPBA
928-779-0101

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Upcoming Events

- ◆ AHPBA Board Meeting Oct 10
- ◆ HPBA Board Meeting Oct 16
- ◆ HPBA EXPO 2014 March 6-8, 2014
- ◆ AHPBA 2014 Annual Event TBD

HPBA News

I will be attending the next board meeting in October in Arlington, VA. I will be sure to report back to you in the next newsletter at the first of December.

Hope you all have a great burn season, and sell lots of product. Be sure to educate your customers on the proper burning techniques for wood burning appliances. Let's help keep the air clean.

Have a wonderful and safe Halloween and a wonderful Thanksgiving with your family and friends. It is a very special holiday for all of us.

Please plan on attending the HPBA EXPO

next year in Salt Lake City. If you do, hopefully I will have a chance to meet some of you. We also have a board meeting at the EXPO too. Please let me know if there are any issues that you would want to bring up to the board.

If you have any questions or concerns regarding the HPBA, please feel free to contact me anytime at 505-983-5264 or at retail@thefirebird.com.

Gene Butler

Region 8 HPBA Board Member

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Annual Event News

We are still in the planning stages for next year's annual event. We are looking at two locations, one in Phoenix and one in Tucson. More information will be coming shortly, hopefully before the next newsletter in December. We will be doing the barbecue cook-off for the third straight year. It seems to be a big hit with the members that attend and the sponsors that come too. It also gives us some great food to eat.

If you have any ideas for next year's event or future events including some education that you might need. We will be doing the NFI review classes (if enough students sign up) and exams

again. We are always looking for good ideas and extra help in planning the annual event. Get involved!

Also if you have not attended an annual event please let me know why and what we can do to make you want to come. It's your party, so tell us what you want.

Have a happy Halloween and a wonderful Thanksgiving this year.

Contact Larry at 480-772-2169 or LGrogan@cox.net

Sponsors:

It is almost at the end of this year with the holidays coming. Please enjoy all the holidays, and thanks again for being our sponsor for 2013. We are looking for sponsors for 2014 at the same levels as before, \$500.00 for platinum and \$300.00 for gold. Afraid you will be hearing from me again this year and early next year too.

AHPBA MEMBERS - PLEASE SUPPORT OUR SPONSORS BY USING THEIR PRODUCTS AND SERVICES!

Sponsors, Thanks again, from the AHPBA Board and all our members

HPBA EXPO News

You can now register to attend the 2014 EXPO in Salt Lake City online at www.hpbexpo.com and make housing reservations, check out the education program, and check out the tailgate party and the all industry party (50's theme). HPBA has added a special offer to all the skiers and snow boarders that will be coming, an all day pass, transportation to ski resort, and lunch at about half price. There also will be special equipment rental prices too. Check it out on the website. We are still exploring the possibility of having a reception next year in association with the RMHPBA on Wednesday evening, nothing for sure yet. If you are coming to the EXPO next year, Salt Lake City has a new light rail service from the airport to downtown, it is called TRAX and it is only \$2.50 each way and takes about 15-20 minutes. It is always good fun, and you will get to meet a lot of new people and see some old friends, take some educational classes, see what is new from the manufactures, and maybe find some new products to sell.

	EXHIBITION: MARCH 6-8, 2014
	EDUCATION: MARCH 5-8, 2014
	SALT PALACE CONVENTION CENTER
	SALT LAKE CITY, UT

Young Guns News Items

The mentoring program is in full operational mode; check it out at hpba.org and go under the members section. If you need your log in information, please give me a call. At EXPO next year, there will be specific classes for the Young Guns. Check it out at hpbexpo.com. Look for the YG in the orange square that designates the young guns classes. Please contact them at youngguns@hpba.org for more information. They also put out a newsletter too.

If you have any questions, please contact Erica Peterson at erica@eehpatio.com, the Region 8



GOVERNMENT AFFAIRS UPDATES

NSPS – There is nothing to report on NSPS as of right now. It is on hold, and EPA may not announce anything until the end of this year or early next year, and if the government shuts down it may slow down the process some more. Below is a copy of a memo from HPBA government affairs department that was sent out a couple of months ago:

The EPA proposal is officially titled, “Standards of Performance for New Residential Wood Heaters, New Residential Hydronic Heaters and Forced-Air Furnaces, and New Residential Masonry Heaters.”

In its abstract, EPA states that this proposal “updates the 1988 NSPS to reflect significant advancements in wood heater technologies and design, broadens the range of residential wood-heating appliances covered by the regulation, and improves and streamlines implementation procedures.” EPA further states that the rule “is expected to require manufacturers to redesign wood heaters to be cleaner and lower emitting” and that these changes would provide for better and more efficient performance.

The rule would cover new appliances among the following: adjustable burn rate wood heaters, pellet stoves, single burn rate wood heaters, outdoor hydronic heaters (outdoor wood boilers), indoor hydronic heaters (indoor wood boilers), wood-fired forced air furnaces, and masonry heaters.

HPBA has been busy crafting an advocacy plan in anticipation of this action.

For more information contact: John Crouch at crouch@hpba.org.

NET ZERO - HPBA and HPBA Pacific - For an update please contact John Crouch, crouch@hpba.org. or Kaity Van Amersfort, kaity@hpbapacific.org

CSPC -Please inform your current customers and pass customers of the importance of watching their children and grandchildren around all burning appliances. To see a video that you can order or view online, go to www.safefireplacetips.com. You can order this video and have your logo or information included on the video. For more info on the rule please contact: Tom Stroud, stroud@hpba.org

LOCAL ISSUES: Not necessarily a local issue, but it does pertain to our state too. The \$300.00 tax credit has been reinstated so that if you buy a qualified wood burning or pellet stove, you will get a tax credit of 10% up to \$300.00. Good time for the dealers to push some new appliances in their market area. For more information go to: <http://www.hpba.org/government-affairs/major-projects/25c-tax-credit>.

Also if you are in Maricopa County, remember they will be trying to enforce the no burn policy. If you any questions, please contact me or go to: www.maricopa.gov/aq

GET INVOLVED: You need to get involved in the association that is helping your business, and fighting for your rights with the federal government and on local issues. **JOIN TODAY!**



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We're on the Web!
Azhpba.org

Education Update

Nothing is scheduled for education in the coming months. Our next classes will be at our next annual event in 2014. If you are interested in getting certified in NFI before that, please contact me and we can try to arrange something before then, or get you in touch with a laser grade facility where you can take the exam, or you can contact HPBEF for information too. If we can get five students together at any time we can do a review class and then give the exam.

We are also able to give the EPA Certified Renovator class at any time where we have at least two students who want to take that class. That is something you will need if you are working in a home or child care facility built before 1978.

If you have any questions, please feel free to contact me at 1-480-772-2169 or LGrogan@cox.net if interested in a class or if you need any other information.

Membership Update

We are always looking for more members for our association. Please give them a copy of our newsletter or have them contact me or Jack Wofford.

Please check out the www.hpba.org website to see a list of benefits that you enjoy as members, and also check out what the government affairs department has been doing for you whether you are a member or not, but the more members we have, means the better job they can do for us.

Please plan on going to the EXPO next year in Salt Lake City. It will be the last EXPO in the western US until 2019. As a member you get free admission to the

EXPO and depending on your membership status you can take some more people with you. Retailers can take up to five people for free.

Please get involved in your industry by becoming a member of the AHPBA and HPBA at the same time. Every member helps make a difference in what happens in your industry. Don't sit by and let others try and do it for you. Membership doesn't cost much, and remember it is an association for your industry. Let me know if you have any questions

We want to thank all our current members.

Member Spotlight:

Keith Richardson of Arizona Fireplaces in Phoenix, AZ. See photo and more info on next page.

Remember: If you would like to see photos of this year's or any of the last few years of our annual event, Please check them out at www.azhpba.org.

Other member news:

Soon you will be receiving a ballot to vote for the 2014-2015 board. Please vote as soon as possible.

If you have any interest in serving on the board in the future or participating in your association, please let me know. Also if you have any suggestions for the board of the AHPBA, please let me know too.

Thanks again for being a member and supporting your association.

If you have any news on our members, please let me know at LGrogan@cox.net.



Photo of Keith Richardson of Arizona Fireplaces at 3435 E. Atlanta Ave., Phoenix, AZ 85040

Here is Keith Richardson showing off some his cooking talents results at the last AHPBA annual event in May. He is following in his dad's footsteps at Arizona Fireplaces and is in charge of the barbecue division. He just recently got married in August. He is also on your AHPBA Board (Vice President) and will be the President of the AHPBA board in 2014-2015. Please stop and say hi to Keith, or give him a call at 602-243-6423, and be sure to check out their website at www.arizonafireplaces.com .