

**EXAMPLE OF ACTUAL LETTER**

(Personal Information redacted)

**Date:** March 8, 2023 at 8:34:26 AM EST

**To:** abartlett@hselaw.com, friendsoftherailroad@gmail.com,

**Subject: Docket No. NOR 42176**

**Reply-To:** \_\_\_\_\_

Alison E. Bartlett  
Associate, Harter, Secrest & Emery LLP  
1600 Bausch & Lomb Place Rochester, NY 14601-2711

Dear Ms. Bartlett:

I am writing to you regarding Docket No. NOR 42176 and the company Victor Insulators, Inc.. Let me begin by noting the well-known facts that rail shipping is much more cost-effective than truck shipping for several reasons. Rail shipping has a lower cost-per-ton-mile (the cost of moving one ton of freight one mile) than truck shipping. Rail is a much more fuel-efficient mode of transportation. Railcars can also carry much more volume than trucks; one rail car is equivalent to about four full truck loads. The cost of maintaining rail cars is also significantly lower.

In the past, Victor Insulators (VI) received its raw materials by a rail spur which runs alongside the factory. Due to lack of maintenance of this spur, VI now has had to receive the materials by truck, bringing increased traffic and environmental contamination to the community. Presently, VI has a backlog of orders but due to the increased costs of truck delivery of raw materials, cannot commence to address those orders and faces closure. If rail delivery on the maintained rail line were recommenced, VI would be saved from closure and even 75 new hires created.

Thank you for any assistance you might provide in saving VI from going out of business in the near future.

Sincerely,

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