

# 2019 Conferences & Expos Calendar of Events



**January**  
**Winter Fancy Food Show**  
January 13-15 – San Francisco, CA



**February**  
**MD&M West**  
February 5-7 – Anaheim, CA



**IPPE 2019**  
February 12-14 – Atlanta, GA



**March**  
**Industrial Pack 2019\***  
March 27-29 – Atlanta, GA



**Mid-America Trucking Show**  
March 28-30 – Louisville, KY



**April**  
**MRO Americas**  
April 9-11 – Atlanta, GA



**AUVSI XPONENTIAL**  
April 29 - May 2 – Chicago, IL



**May**  
**RECon**  
May 20-23 – Las Vegas, NV



**June**  
**BIO**  
June 3-6 – Philadelphia, PA



**August**  
**Great American Trucking Show**  
August 22-24 – Dallas, TX



**September**  
**Southern Automotive Conference**  
September 25-27 – Nashville, TN



**October**  
**Breakbulk Americas**  
October 8-10 – Houston, TX



**IEDC**  
October 13-16 – Indianapolis, IN



**NBAA**  
October 22-24 – Las Vegas, NV



**November**  
**FABTECH**  
November 11-14 – Chicago, IL

## LeadGen Program

At each conference we attend, Expansion Solutions' staff personally meets companies to identify not only site/facility planning needs, but also their expansion/relocation plans. After each event, we share this ground intelligence with our advertisers through a password-protected web page. This invaluable data gives advertisers exclusive access to scanned copies of business cards and notes from the companies we have met and qualified for expansion/relocation plans. The LeadGen database for each event is also formatted in an Excel spreadsheet, allowing advertisers to promote their locations, sites/buildings, etc. across multiple channels (email marketing, e-newsletters, direct mail, cold calling, etc.). Consistent contact with these potential prospects over time can lead to more RFIs, RFPs and site visits. This added-value service has generated proven results for advertisers, accelerating and optimizing ongoing business recruitment efforts.



# Brief Conference Descriptions



**Mid-America Trucking Show** hosts over 1,000 exhibitors representing the best companies in the Heavy Duty Industry focused on networking, planning, warehouse/distribution and logistics/transportation.



**AU VSI XPONENTIAL 2018** is the largest, most comprehensive trade show for unmanned systems and robotics. It's the spot to find visionary insight, make new connections and uncover next-generation ingenuity. With 725+ manufacturers in more than 370,000 sq. ft. of exhibit space, showcasing the latest emerging technology.



**The Great American Trucking Show** is an interactive and all-encompassing public convention of trucking professionals, focusing on the transportation industry, logistics and warehousing. More than 500 exhibitors, representing truck, trailer, engine, component and parts mfgs., among many others.



**MRO Americas** is where airlines, MROs, suppliers, OEMs, regulators and industry experts converge to define the aviation maintenance industry. MRO Americas is the premier event for the commercial air transport maintenance, repair and overhaul industry.



**International Production & Processing Expo** is the world's largest annual poultry, meat and feed industry event of its kind. The 2018 IPPE featured more than 7,093 international visitors from over 124 countries with a strong attendance from Latin America and Canada.



**IMTS International Manufacturing** hosts every even year. IMTS has been the premier manufacturing technology show in the Northern Hemisphere. IMTS 2016 hosted 2,407 exhibitors, 115,612 registrants within its 1.37 million sq. ft. of floor space. IMTS attracts buyers and sellers from 117 countries.



**Breakbulk Americas** is the venue to connect with executives from leading EPCs and other large-scale shippers who are moving cargoes throughout the Americas and around the world. Exhibitors and sponsors include specialized ocean carriers, freight forwarders, ports/terminals, logistics providers, road, rail, barge and air transportation, export packers, equipment companies and more.



**NBAA-BACE** has over 25,000 aviation industry professionals, prospective aircraft owners and manufacturers, NBAA Business Aviation Convention & Exhibition is ranked as the third-largest trade show in the United States.



**FABTECH** has more than 35,000 attendees and over 1,500 exhibiting companies. FABTECH provides a convenient 'one-stop shop' venue where you can meet with world-class suppliers, see the latest industry products and developments, and find the tools to improve productivity, increase profits and discover new solutions to all of your metal forming, fabricating, welding and finishing needs.



**Fancy Foods** connects buyers from every major food/beverage buying channel in the U.S. and abroad: 80,000+ specialty foods & beverages, thousands of new products and 1,400+ exhibitors from around the globe.



**PACK EXPO International** is the biggest packaging event in the world this year, with over 1.2 million square feet of exhibits. Exhibitors include 2,500+ leading suppliers of advanced packaging equipment, materials, containers, automation technologies and other supply chain solutions. New in 2018, the PACKage Printing Pavilion is bringing together suppliers of the latest digital packaging solutions.



**The BIO International Convention** is hosted by the Biotechnology Innovation Organization (BIO), which represents more than 1,100 biotechnology companies, academic institutions, state biotechnology centers and related organizations across the United States and in more than 30 other nations.



**MD&M West** is North America's largest medtech event, connecting 20,000 executive professionals in the advanced design and manufacturing industry. Companies range from those offering prototyping to full-scale manufacturing.



**RECon** is the world's largest global gathering of retail real estate professionals. Join leading developers, owners, brokers and retailers to conduct a year's worth of business under one roof, in record time.